FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the period ended September 30, 1998

## OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 1-8993

FUND AMERICAN ENTERPRISES HOLDINGS, INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

80 South Main Street, Hanover, New Hampshire 03755-2053
(Address of principal executive offices including zip code)
(603) 643-1567
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes /X/
No / /
As of November 13, 1998, 5, 835,646 shares of Common Stock with a par value of $\$ 1.00$ per share were outstanding.

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## Assets

Fixed maturity investments, at fair value (cost: \$932.4 and \$165.4)
Common equity securities, at fair value (cost: \$190.0 and \$64.7)
Other investments (cost: \$89.6 and \$103.1)
Short-term investments, at amortized cost (which approximated market value)

## Total investments

Cash
Capitalized mortgage servicing rights, net of accumulated amortization Mortgage loans held for sale
Other mortgage origination and servicing assets
Investments in unconsolidated insurance affiliates
Insurance and reinsurance balances receivable
Reinsurance recoverable on paid and unpaid losses
Other assets

Total Assets

## Liabilities

Short-term debt
Long-term debt
Loss and loss adjustment expense reserves
Unearned insurance and reinsurance premiums
Deferred credit
Accounts payable and other liabilities

## Total liabilities

Minority Interest - preferred stock of subsidiary

Shareholders' Equity
Common stock at \$1 par value per share - authorized 125,000,000 shares;
issued $30,870,785$ and $31,015,463$ shares
Common paid-in surplus
Retained earnings
Common stock in treasury, at cost - 25,034,939 shares
Net unrealized investment gains, after tax
Foreign currency translation adjustment, after tax
Total shareholders' equity
Total Liabilities, Minority Interest and Shareholders' Equity

See Notes to Condensed Consolidated Financial Statements

## Revenues:

Earned property and casualty insurance premiums
Earnings from unconsolidated insurance affiliates
Other insurance operations revenue
Net investment income
Gross mortgage servicing revenue
Amortization and impairment of capitalized mortgage servicing Net gain on financial instruments

## Net mortgage servicing revenue

Net gain on sales of mortgages
Gain (loss) on sales of mortgage servicing and assumption of subservicing Other mortgage operations revenue

## Total revenues

Expenses:
Insurance losses and loss adjustment expenses
Compensation and benefits
Interest expense
General expenses
Insurance and reinsurance acquisition expenses
Total expenses
Pretax operating earnings (loss)
Net realized investment gains
Pretax earnings
Income tax provision
After tax earnings
Loss on early extinguishment of debt
Net income
Net unrealized investment holding gains (losses) and other, after tax Reclasses of realized gains included in net income, after tax

Comprehensive net income (loss)

Less preferred stock dividends of subsidiary
Net income applicable to common stock

Comprehensive net income (loss) applicable to common stock

Basic earnings per common share:
After tax earnings
Net income
Comprehensive net income (loss)
Diluted earnings per common share:
After tax earnings
Net income
Comprehensive net income (loss)

|  | Three Months Ended September 30, |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1998 |  |  | 1997 |  | 998 |  | 997 |
| \$ | 69.4 | \$ | 36.7 | \$ | 148.1 | \$ | 108.0 |
|  | 4.9 |  | 5.0 |  | 20.1 |  | 14.8 |
|  | 3.5 |  | 2.3 |  | 7.7 |  | 6.8 |
|  | 32.1 |  | 16.6 |  | 79.2 |  | 46.3 |
|  | 18.5 |  | 20.8 |  | 59.6 |  | 69.4 |
|  | (22.9) |  | (20.6) |  | (52.3) |  | (46.4) |
|  | 16.8 |  | 6.0 |  | 22.3 |  | 4.3 |
| 12.4 |  |  | 6.2 |  | 29.6 |  | 27.3 |
| 21.7 |  |  | 6.4 |  | 63.9 |  | 15.7 |
| 1.4 |  |  | -- |  | 10.4 |  | (4.3) |
| 8.2 |  |  | 4.8 |  | 21.9 |  | 13.8 |
| 153.6 |  |  | 78.0 |  | 380.9 |  | 228.4 |
| 48.0 |  |  | 24.6 |  | 102.6 |  | 72.9 |
| 26.1 |  |  | 22.2 |  | 89.1 |  | 72.6 |
| 21.4 |  |  | 11.4 |  | 60.7 |  | 32.9 |
| 20.0 |  |  | 11.6 |  | 52.0 |  | 40.8 |
| 14.5 |  |  | 6.6 |  | 27.5 |  | 18.4 |
| 130.0 |  |  | 76.4 |  | 331.9 |  | 237.6 |
| 23.6 |  |  | 1.6 |  | 49.0 |  | (9.2) |
| 61.6 |  |  | 21.8 |  | 65.8 |  | 47.6 |
| 85.2 |  |  | 23.4 |  | 114.8 |  | 38.4 |
| 30.1 |  |  | 7.1 |  | 42.3 |  | 14.7 |
| 55.1 |  |  | 16.3 |  | 72.5 |  | 23.7 |
| -- |  |  | -- |  | -- |  | (6.0) |
| 55.1 |  |  | 16.3 |  | 72.5 |  | 17.7 |
| (33.0) |  |  | 44.3 |  | 7.2 |  | 92.8 |
| (40.0) |  |  | (14.2) |  | (42.8) |  | (31.0) |
| \$ | (17.9) | \$ | 46.4 | \$ | 36.9 | \$ | 79.5 |
| (.9) |  |  | (.9) |  | (2.8) |  | (2.8) |
| \$ 54.2 |  | \$ | 15.4 | \$ | 69.7 | \$ | 14.9 |
| \$ | (18.8) | \$ | 45.5 | \$ | 34.1 | \$ | 76.7 |
| \$ |  | \$ | 2.41 | \$ | 11.86 | \$ | 3.13 |
|  | $9.28$ |  | 2.41 |  | 11.86 |  | 2.23 |
|  | (3.22) |  | 7.12 |  | 5.81 |  | 11.51 |
| \$ | 8.31 | \$ | 2.18 | \$ | 10.61 | \$ | 2.84 |
|  | 8.31 |  | 2.18 |  | 10.61 |  | 2.03 |
|  | (2.90) |  | 6.44 |  | 5.18 |  | 10.45 |

FUND AMERICAN ENTERPRISES HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
Unaudited
(millions)

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |  |
| Cash flows from operations: |  |  |  |  |
| Net income | \$ | 72.5 | \$ | 17.7 |
| Charges (credits) to reconcile net income to cash flows from operations: |  |  |  |  |
| Undistributed earnings from unconsolidated insurance affiliates |  | (15.3) |  | (9.8) |
| Net realized investment gains |  | (65.8) |  | (47.6) |
| Extraordinary loss on early extinguishment of debt |  | -- |  | 6.0 |
| Net realized and unrealized gains on financial instruments |  | (17.5) |  | (4.7) |
| Mortgage loan production |  | $(7,624.9)$ |  | (2,717.0) |
| Mortgage loan sales and amortization |  | 7,603.8 |  | 2,548.0 |
| (Gain) loss on sale of mortgage servicing rights and assumption of subservicing |  | (10.4) |  | 4.3 |
| Depreciation and amortization of mortgage servicing assets and other |  | 56.9 |  | 51.4 |
| Net change in current and deferred income taxes receivable and payable |  | 34.3 |  | 4.0 |
| Net change in accounts payable and other liabilities |  | 69.5 |  | 37.9 |
| Other, net |  | 32.9 |  | 57.7 |
| Net cash flows provided from (used for) operating activities |  | 136.0 |  | (52.1) |
| Cash flows from investing activities: |  |  |  |  |
| Net decrease (increase) in short-term investments |  | 24.3 |  | (21.4) |
| Sales of common equity securities and other investments |  | 140.0 |  | 108.2 |
| Sales and maturities of fixed maturity investments |  | 66.7 |  | 62.3 |
| Purchases of common equity securities and other investments |  | (34.6) |  | (42.8) |
| Purchases of fixed maturity investments |  | (68.0) |  | (58.4) |
| Investments in unconsolidated insurance affiliates |  | (70.3) |  | -- |
| Acquisition of Folksamerica, net of cash balances acquired |  | (167.5) |  | -- |
| Net proceeds from sales of mortgage servicing rights |  | 105.4 |  | 241.5 |
| Collections on other mortgage origination and servicing assets |  | 175.5 |  | 239.0 |
| Additions to other mortgage origination and servicing assets |  | (234.2) |  | (251.3) |
| Additions to capitalized mortgage servicing rights |  | (178.8) |  | (111.1) |
| Collections on notes receivable |  | 7.0 |  | -- |
| Net purchases of fixed assets |  | (3.4) |  | (2.3) |
| Net cash flows (used for) provided from investing activities |  | (237.9) |  | 163.7 |
| Cash flows from financing activities: |  |  |  |  |
| Net issuances of short-term debt |  | 105.1 |  | 81.5 |
| Issuances of long-term debt |  | 50.0 |  |  |
| Repayments of long-term debt |  | (1.1) |  | (131.0) |
| Purchases of common stock retired |  | (18.9) |  | (53.3) |
| Cash dividends paid to common and preferred shareholders |  | (9.8) |  | (6.8) |
| Net cash provided from (used for) financing activities |  | 125.3 |  | (109.6) |
| Net increase in cash during period |  | 23.4 |  | 2.0 |
| Cash balance at beginning of period |  | 7.0 |  | 4.8 |
| Cash balance at end of period | \$ | 30.4 | \$ | 6.8 |
| Supplemental cash flows information: |  |  |  |  |
| Interest paid | \$ | (62.1) | \$ | (34.7) |
| Net income taxes paid | \$ | (8.0) | \$ | (10.8) |

Note 1. Basis of Presentation
The accompanying condensed consolidated financial statements include the accounts of Fund American Enterprises Holdings, Inc. (the "Company") and its subsidiaries (collectively, "Fund American"). Fund American's principal businesses are conducted through White Mountains Holdings, Inc. and its operating subsidiaries ("White Mountains"). White Mountains' consolidated and unconsolidated insurance operations are conducted through its subsidiaries and affiliates in the businesses of property and casualty insurance, reinsurance and financial guaranty insurance. White Mountains' mortgage banking operations are conducted through Source One Mortgage Services Corporation and its subsidiaries ("Source One").

The financial statements have been prepared in accordance with generally accepted accounting principles and include all adjustments (consisting of normal recurring adjustments) considered necessary by management to fairly present the financial position, results of operations and cash flows of Fund American. These interim financial statements may not be indicative of financial results for the full year and should be read in conjunction with the Company's 1997 Annual Report on Form 10-K. Certain amounts in the prior period financial statements have been reclassified to conform with the current presentation.

On August 18, 1998, Fund American acquired all of the remaining outstanding shares of the common stock of Folksamerica Holding Company, Inc.
("Folksamerica"), parent company of Folksamerica Reinsurance Company, for $\$ 169.1$ million thereby causing Folksamerica to become a consolidated subsidiary of the Company as of that date. Before the August 18th transaction, Fund American owned a $50 \%$ non-consolidated interest in Folksamerica primarily through a preferred stock investment with fixed price warrants to acquire common stock. As a result of the Folksamerica transaction, Fund American has restated its December 31, 1997 balance sheet and its income statements for the three and nine month periods ended September 30, 1997 to account for the portion of its investment in Folksamerica that was reported at fair value in accordance with Statement of Financial Accounting Standards ("SFAS") No. 115 entitled "Accounting for Certain Investments in Debt and Equity Securities" to its original cost in accordance with the purchase accounting principles of Accounting Principles Board Opinion No. 18 entitled "The Equity Method of Accounting for Investments in Common Stock". Because the cost of Fund American's investment in Folksamerica was less than the fair value of Folksamerica's net identifiable assets at August 18, 1998, Fund American recorded a $\$ 39.8$ million deferred credit ( $\$ 38.8$ million as of September 30, 1998) that will be amortized to income over 5 years.

Supplemental condensed pro forma financial information for the nine months ended September 30, 1998, which assumes that Fund American's acquisition of all the outstanding common stock of Folksamerica had occurred as of January 1, 1998, follows:

| Millions, except per share amounts | Nine Month September | Forma Ended 1998 |
| :---: | :---: | :---: |
| Total Revenues | \$ | 558.9 |
| Net Income | \$ | 89.0 |
| Comprehensive Net Income | \$ | 63.8 |
| Basic Earnings Per Share: |  |  |
| Net Income | \$ | 14.67 |
| Comprehensive Net Income | \$ | 10.38 |
| Diluted Earnings Per Share: |  |  |
| Net Income | \$ | 13.13 |
| Comprehensive Net Income | \$ | 9.28 |

The pro forma information presented does not purport to represent what Fund American's results of operations actually would have been had Fund American acquired all the outstanding common stock of Folksamerica as of January 1, 1998, or to project Fund American's results of operations for any future date or period.

Note 2. Insurance and Reinsurance Loss and Loss Adjustment Expense Reserves
The following table summarizes Fund American's consolidated loss and loss adjustment expense reserve activities with for the nine months ended September 30, 1998 and 1997:

| Millions | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |
| Beginning balance | \$ 71.9 | \$ | 65.4 |
| Reserves acquired through the consolidation of Folksamerica | 722.7 |  | -- |
| Estimated losses and loss adjustment expenses incurred | 103.2 |  | 69.5 |
| Losses and loss adjustment expenses paid | (95.9) |  | (63.6) |
| Ending balance | \$ 801.9 |  | \$ 71.3 |

## Note 3. Derivative Securities

Source One utilizes derivative contracts, consisting of interest rate floor contracts, interest rate swap agreements and principal-only swap agreements, in an attempt to offset the effect on earnings of impairment of its capitalized servicing asset caused by changes in market interest rates. These financial instruments are carried at fair value on the balance sheet with unrealized and realized gains reported as net gains on financial instruments on the income statement.

The interest rate contracts derive their value from differences between the floor strike rate specified in the contract and prevailing market interest rates and are not subject to total losses in excess of their original cost. As of September 30, 1998, Source One's open interest rate contracts had a fair value of $\$ 9.8$ million and had an original cost of $\$ 5.3$ million. As of September 30, 1998, the open interest rate contracts had a total notional principal amount of $\$ 1.1$ billion and had remaining terms ranging from 5 to 10 years. As of September 30, 1997, Source One's open interest rate contracts with a total notional value of $\$ 1.2$ billion had a fair value of $\$ 5.6$ million and had an original cost of $\$ 6.8$ million.

The interest rate swap agreements, which were entered into in the 1998 third quarter, entitle Source One to receive interest at fixed rates and pay interest at variable rates based on a contracted notional amount. As of September 30, 1998, Source One's open interest rate swap agreements had a fair value of $\$ 2.9$ million. Source One's exposure to losses on the interest rate swap agreements is related to the differences between the contracted fixed interest rates assumed and the contracted variable interest rates ceded. over the life of the contract. As of September 30, 1998, the open interest rate swap agreements had an original notional principal amount of $\$ 290.0$ million and had remaining terms ranging from 5 to 10 years.

The principal-only swap agreements derive their value from changes in the value of referenced principal-only securities. As of September 30, 1998, Source One's open principal-only swap agreements had a fair value of $\$ 6.7$ million. Source One's exposure to losses on the principal-only swap agreements is related to changes in the market value of the underlying principal-only securities over the life of the contract. As of September 30, 1998, the open principal-only swap agreements had an original notional principal amount of $\$ 50.0$ million and had a remaining term of 5 years. As of September 30, 1997, Source One's open principal-only swap agreements with an original notional principal amount of $\$ 98.1$ million had a fair value of $\$ 8.6$ million.

## Note 4. Accounting Standards Recently Adopted and Issued

In December 1996 the Financial Accounting Standards Board ("the FASB") issued SFAS No. 127, "Deferral of the Effective Date of Certain Provisions of SFAS No. 125" which deferred the adoption of certain transfer and collateral provisions of SFAS No. 125 to periods beginning after December 31, 1997. The adoption of SFAS No. 127, did not have a material effect on Fund American's current financial position or results of operations.

In June 1998 the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" which requires companies to record all derivatives on the balance sheet as either assets or liabilities and measure those instruments at fair value. The manner in which companies are to record gains and losses resulting from changes in the values of those derivatives depends on the use of the derivative and whether it qualifies for hedge accounting. SFAS No. 133 is effective beginning in 2000 with earlier adoption permitted. The adoption of SFAS No. 133, is not expected to have a material effect on Fund American's financial position or results of operations.

In October 1998, the American Institute of Certified Public Accountants issued Statement of Position ("SOP") 98-7 entitled "Deposit Accounting: Accounting for Insurance and Reinsurance Contracts That Do Not Transfer Risk". SOP 98-7 provides guidance on how to account for all insurance and reinsurance contracts that do not transfer insurance risk, except for long-duration life and health insurance contracts. SOP 98-7 is effective for periods beginning January 1, 2000, with early adoption permitted. Fund American is currently evaluating the impact of the adoption of SOP 98-7 and the potential effects on its financial position and results of operations.

Note 5. Earnings Per Share
The following table outlines the Company's computation of earnings per share for the three and nine-months ended September 30, 1998 and 1997:

|  | Three Months Ended Sept. 30, |  |  |  | Nine Months Ended Sept. 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1998 |  | 97(b) |  | 1998 |  | 97(b) |
| Basic earnings per common share numerators (in millions) : |  |  |  |  |  |  |  |  |
| After tax earnings | \$ | 55.1 | \$ | 16.3 | \$ | 72.5 | \$ |  |
| Preferred stock dividends of subsidiary |  | (.9) |  | (.9) |  | (2.8) |  | (2.8) |
| After tax earnings applicable to common stock | \$ | 54.2 | \$ | 15.4 | \$ | 69.7 | \$ | 20.9 |
| Net income applicable to common stock | \$ | 54.2 | \$ | 15.4 | \$ | 69.7 | \$ | 14.9 |
| Comprehensive net income (loss) applicable to common stock |  | 18.8) | \$ | 45.5 | \$ | 34.1 | \$ | 76.7 |
| Diluted earnings per common share numerators (in millions) : |  |  |  |  |  |  |  |  |
| After tax earnings applicable to common stock After tax dilution to earnings from unconsolidated insurance affiliates | \$ | $\begin{aligned} & 54.2 \\ & (.1) \end{aligned}$ | \$ | $15.4$ | \$ | $\begin{aligned} & 69.7 \\ & (.3) \end{aligned}$ | \$ |  |
| Diluted after tax earnings applicable to common stock | \$ | 54.1 | \$ | 15.4 | \$ | 69.4 | \$ | 20.9 |
| Diluted net income applicable to common stock | \$ | 54.1 | \$ | 15.4 | \$ | 69.4 | \$ | 14.9 |
| Diluted comprehensive net income (loss) applicable to common stock |  | 18.9) | \$ | 45.5 | \$ | 33.8 | \$ | 76.7 |
| Earnings per common share denominators (in thousands): |  |  |  |  |  |  |  |  |
| Basic earnings per share numerator (average common shares outstanding) |  | 5,841 |  | 6,387 |  | 5,876 |  | 6,669 |
| Dilutive stock options and warrants to acquire common stock (a) |  | 670 |  | 675 |  | 670 |  | 675 |
| Diluted earnings per share denominator |  | 6,511 |  | 7,062 |  | 6,546 |  | 7,344 |
| Basic earnings per common share (in dollars): |  |  |  |  |  |  |  |  |
| Net income | \$ | 9.28 | \$ | 2.41 |  | 11.86 | \$ | 2.23 |
| Comprehensive net income (loss) |  | 3.22) | \$ | 7.12 | \$ | 5.81 | \$ | 11.51 |
| Diluted earnings per common share \& assumed conversions (in dollars): <br> After tax earnings |  |  |  |  |  |  |  |  |
| Net income | \$ | 8.31 | \$ | 2.18 |  | 10.61 | \$ | 2.03 |
| Comprehensive net income (loss) |  | 2.90) | \$ | 6.44 | \$ | 5.18 | \$ | 10.45 |

Earnings per common share denominators (in thousands):
Basic earnings per share numerator (average common shares outstanding)
Dilutive stock options and warrants to acquire common stock (a)
Diluted earnings per share denominator

Basic earnings per common share (in dollars):
After tax earnings
let income

Diluted earnings per common share \& assumed conversions (in dollars) After tax earnings

Net income

Comprehensive net income (loss)
(a) Includes the net dilutive effects for each period presented of warrants to acquire 1,000,000 Shares at $\$ 21.66$ per Share and stock options to acquire 2,000 Shares at $\$ 24.82$ per Share.
(b) Restated to reflect Folksamerica purchase. See Note 1 to the Condensed Consolidated Financial Statements.

Basic earnings per share amounts are based on the weighted average number of the Company's common stock ("Shares") outstanding. Diluted earnings per share amounts are based on the weighted average number of Shares and the net effect of potential dilutive Shares outstanding. Potential dilutive Shares include stock options and warrants.

## Item 2. Management's Discussion and Analysis

RESULTS OF OPERATIONS -- THREE MONTHS AND NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997

Fund American reported comprehensive net income of $\$ 36.9$ million or $\$ 5.18$ per diluted common share for the nine months ended September 30, 1998, compared to comprehensive net income of $\$ 79.5$ million or $\$ 10.45$ per diluted common share for the comparable 1997 period. For the 1998 third quarter Fund American reported a comprehensive net loss of $\$ 17.9$ million or $\$ 2.90$ per diluted common share versus comprehensive net income of $\$ 46.4$ million or $\$ 6.44$ per diluted common share in the 1997 third quarter. Net income, which does not include the net change in unrealized investment gains or losses, was $\$ 72.5$ million or $\$ 10.61$ per diluted common share for the 1998 nine month period (compared to $\$ 17.7$ million or $\$ 2.03$ per dilutive common share for 1997 ) and $\$ 55.1$ million or $\$ 8.31$ per diluted common share for the 1998 third quarter (compared to $\$ 16.3$ million or $\$ 2.18$ per diluted common share for 1997).

Fund American Enterprises Holdings, Inc. ended the third quarter of 1998 with a book value per share of $\$ 104.09$ ( $\$ 109.77$ per share including the after tax unamortized deferred credit associated with Fund American's purchase of Folksamerica) versus a restated 1997 ending book value per share of \$100.08 (\$102.19 prior to the Folksamerica restatement).

Consolidated Insurance and Reinsurance Operations. Fund American's consolidated insurance and reinsurance operations consist of Folksamerica, Valley Insurance Companies ("Valley"), a Northwest regional property and casualty insurer which writes personal and commercial coverages, Charter Insurance Companies ("Charter"), which writes non-standard automobile insurance in Texas and Oklahoma, and White Mountains Insurance Company ("WMIC"), which writes commercial lines in New York and New England. Folksamerica contributed \$7.4 million to net income for the 1998 nine month period, which includes \$4.5 million of net income from January 1, 1998 to August 18, 1998 during which Folksamerica was an unconsolidated affiliate and $\$ 2.9$ million of net income during which Folksamerica was consolidated. For the 1998 nine month period Folksamerica's combined ratio was $106.9 \%$ versus a combined ratio of $105.9 \%$ for the comparable 1997 period. Folksamerica's earned premiums grew $12.3 \%$ from the year earlier, to $\$ 181.9$ million. For the 1998 nine month period, Valley, Charter, and WMIC (Fund American's wholly-owned regional property and casualty insurance companies) contributed $\$ 5.5$ million of net income with an overall combined ratio of $98.8 \%$ versus $\$ 5.5$ million of net income with an overall combined ratio of $98.6 \%$ for the comparable 1997 period. Earned premiums for the group grew 10.3\% from the year earlier, to $\$ 119.1$ million. A summary of White Mountains' consolidated insurance and reinsurance operating results follows:

|  | Three Months Ended Sept. 30, |  |  |  | Nine Months Ended Sept. 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in millions |  | 998 |  | 1997 |  | 1998 |  | 1997 |
| Folksamerica (a) : |  |  |  |  |  |  |  |  |
| Net written premium | \$ | 49.6 | \$ | 72.7 | \$ | 163.7 | \$ | 160.4 |
| Earned premium | \$ | 58.0 | \$ | 72.0 | \$ | 181.9 | \$ | 161.9 |
| Loss and loss adjustment expense |  | 74.5\% |  | 69.0\% |  | 71.4\% |  | 70.3\% |
| Underwriting expense |  | 36.5\% |  | 34.5\% |  | 35.5\% |  | 35.6\% |
| Combined ratio |  | 11.0\% |  | 03.5\% |  | 106.9\% |  | 105.9\% |
| Valley: |  |  |  |  |  |  |  |  |
| Net written premium | \$ | 23.6 | \$ | 22.0 | \$ | 70.3 | \$ | 62.1 |
| Earned premium | \$ | 22.6 | \$ | 20.4 | \$ | 67.9 | \$ | 59.0 |
| Loss and loss adjustment expense |  | 62.9\% |  | 66.7\% |  | 66.5\% |  | 64.8\% |
| Underwriting expense |  | 33.2\% |  | 34.7\% |  | 34.0\% |  | 35.6\% |
| Combined ratio |  | 96.1\% |  | 01.4\% |  | 100.5\% |  | 100.4\% |
| Charter: |  |  |  |  |  |  |  |  |
| Net written premium | \$ | 18.6 | \$ | 15.4 | \$ | 50.1 | \$ | 47.4 |
| Earned premium | \$ | 16.5 | \$ | 15.3 | \$ | 47.4 | \$ | 46.8 |
| Loss and loss adjustment expense |  | 65.1\% |  | 62.8\% |  | 68.2\% |  | 68.9\% |
| Underwriting expense |  | 23.1\% |  | 24.2\% |  | 24.0\% |  | 23.8\% |
| Combined ratio |  | 88.2\% |  | 87.0\% |  | 92.2\% |  | 92.7\% |
| WMIC: |  |  |  |  |  |  |  |  |
| Net written premium | \$ | 1.5 | \$ | 1.6 | \$ | 4.3 | \$ | 3.3 |
| Earned premium | \$ | 1.3 | \$ | 1.0 | \$ | 3.8 | \$ | 2.2 |
| Loss and loss adjustment expense |  | 90.8\% |  | 127.9\% |  | 87.2\% |  | 109.6\% |
| Underwriting expense |  | 80.1\% |  | 45.8\% |  | 63.3\% |  | 53.6\% |
| Combined ratio |  | 170.9\% |  | 173.7\% |  | 150.5\% |  | 163. $2 \%$ |

(a) Of which $\$ 24.8$ million and $\$ 29.0$ million of net written premium and earned premium, respectively, are included in Fund American's consolidated results for the interim period from August 18, 1998 to September 30, 1998.

Folksamerica's combined ratio for the 1998 third quarter includes hurricane losses of approximately $\$ 3.0$ million pretax. Valley's underwriting results for the 1998 first half included higher than anticipated storm and fire losses, however its third quarter 1998 combined ratio was much improved and premium levels are growing. Charter's underwriting results for the 1998 year-to-date period have produced a favorable combined ratio but its written premiums are below expectation due to increased competition in the Texas non-standard automobile insurance market. WMIC's underwriting results are not yet considered to be meaningful due to its small and growing book of business.

Unconsolidated Insurance Operations. Fund American's unconsolidated insurance affiliates consist of a $26 \%$ economic interest in Financial Security Assurance Holdings Ltd. ("FSA"), which writes municipal and commercial bond credit enhancement insurance and a $50 \%$ interest in Main Street America Holdings, Inc. ("MSA"), an affiliate of National Grange Mutual Insurance Company ("NGM") which shares $60 \%$ of NGM's pool of east coast "main street" commercial and personal lines business. FSA contributed $\$ 6.8$ million to net income for the 1998 nine month period versus a contribution of $\$ 5.6$ million for the comparable 1997 period. FSA ended the third quarter of 1998 with an adjusted book value per share of $\$ 45.07$ per share versus $\$ 40.10$ at December 31, 1997, an increase of $18.0 \%$ including dividends. MSA contributed $\$ 2.8$ million to net income for the 1998 nine month period with a combined ratio of $102.7 \%$ versus a contribution of $\$ 1.8$ million with a 102.9\% combined ratio for the comparable 1997 period. MSA's reported combined ratio for 1998 is more favorable than NGM's due to a change in its pooling arrangement resulting from an increase in Fund American's ownership of MSA during the 1998 first quarter. NGM's combined ratio was considerably higher due to heavy storm losses during the first six months of 1998. See "Liquidity and Capital Resources - White Mountains and subsidiaries".

In addition to recording equity in earnings from its investments in the common stock of unconsolidated insurance affiliates, Fund American also records net unrealized investment gains and losses as a result of changes in the value of its options and convertible securities to acquire the common stock of FSA and changes in its equity in the net unrealized investment gains and losses of FSA and MSA. See "Investment Operations".

Mortgage Banking Operations. For the 1998 year-to-date period Source One reported net income applicable to common stock of $\$ 30.8$ million versus a loss of $\$ 13.8$ million for the comparable 1997 period. Source One's 1998 and 1997 year-to-date results include $\$ 10.1$ million and $\$ 6.3$ million, respectively, of pretax earnings from Fund American's investment in FSA. The FSA investment was contributed to Source One during 1997 to provide additional credit support to Source One's mortgage banking operations. For the 1998 third quarter Source One reported net income applicable to common stock of $\$ 9.0$ million versus net income of $\$ .2$ million for the 1997 third quarter. Source One's 1997 year-to-date results include the negative effects of the following non-recurring charges: (i) a $\$ 6.0$ million after tax loss on the early retirement of debt, (ii) a $\$ 2.0$ million after tax charge related to mortgage loans held for investment, and (iii) $\$ 1.1$ million of after tax restructuring charges.

A summary of Source One's mortgage loan production and mortgage servicing portfolio activities follows:

|  | Three Months Ended Sept. 30, |  |  | Nine Months Ended Sept. 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions |  | 1998 | 1997 |  | 1998 |  | 1997 |
| Mortgage loan servicing portfolio: |  |  |  |  |  |  |  |
| Owned servicing at beginning of period | \$ | 11,530 | \$ 9,651 | \$ | 11,627 | \$ | 26,410 |
| Retail mortgage loan production |  | 634 | 420 |  | 2,072 |  | 1,013 |
| Wholesale mortgage loan production |  | 1,772 | 829 |  | 5,553 |  | 1,704 |
| Regular payoffs |  | (320) | (271) |  | $(1,129)$ |  | (914) |
| Sales of servicing and other |  | $(3,095)$ | (201) |  | $(7,602)$ |  | $(17,785)$ |
| Owned servicing at end of period |  | 10,521 | 10,428 |  | 10,521 |  | 10,428 |
| Subservicing portfolio at end of period |  | 12,477 | 18,216 |  | 12,477 |  | 18,216 |
| Total mortgage loan servicing portfolio | \$ | 22,998 | \$ 28,644 | \$ | 22,998 | \$ | 28,644 |

The increase in mortgage loan production and payoffs for the 1998 periods versus the comparable 1997 periods reflects lower market interest rates and a corresponding increase in refinancing activity.

|  | Total loans (a) |  | Owned loans |  |
| :---: | :---: | :---: | :---: | :---: |
| Ending mortgage loan servicing portfolio | $\begin{gathered} \text { Sept. 30, } \\ 1998 \end{gathered}$ | $\begin{aligned} & \text { Dec. 31, } \\ & 1997 \end{aligned}$ | $\begin{gathered} \text { Sept. 30, } \\ 1998 \end{gathered}$ | Dec. 31, $1997$ |
| Principal balance (millions) | \$ 22,998 | \$ 26,546 | \$ 10,521 | \$ 11, 627 |
| Number of loans | 363,727 | 438,261 | 145, 081 | 184,289 |
| Weighted average interest rate | 8.12\% | 8.45\% | 7.83\% | 8.52\% |
| Percent delinquent (includes loans in process of foreclosure) | 7.75\% | 7.53\% | 8.10\% | 8.40\% |

(a) Includes mortgage loans subserviced for others.

Source One's gross mortgage servicing revenue decreased to $\$ 18.5$ million and $\$ 59.6$ million for the three and nine month periods ended September 30, 1998, respectively, from $\$ 20.8$ million and $\$ 69.4$ million for the comparable 1997 periods. The decreases in gross mortgage servicing revenue are primarily the result of significant sales of mortgage servicing rights that have occurred during 1997 and 1998 to-date.

Source One utilizes interest rate floor contracts, interest rate swap agreements and principal only swap agreements to mitigate the effect on earnings of higher amortization and impairment of the capitalized servicing asset caused by changes in market interest rates. Net mortgage servicing revenue for the three and nine month periods ended September 30, 1998 includes $\$ 16.8$ million and $\$ 22.3$ million of pretax net gains (realized and unrealized) on financial instruments, respectively, versus $\$ 15.2$ million and $\$ 21.7$ million of pretax impairment, respectively.

During the 1998 year-to-date period, Source One sold the rights to service \$6.8 billion of non-recourse mortgage loans for $\$ 146.5$ million. The 1998 servicing sales and adjustments to prior servicing sales resulted in a $\$ 10.4$ million gain on sale of mortgage servicing. During the comparable 1997 period, Source One sold the rights to service $\$ 17.0$ billion of non-recourse mortgage loans for cash proceeds of $\$ 266.9$ million. In connection with the 1997 servicing sale, Source One recorded a $\$ 4.3$ million pretax loss and continues to subservice these mortgage loans pursuant to a subservicing agreement.

Net gain on sales of mortgages increased to $\$ 21.7$ million and $\$ 63.9$ million for the three and nine month periods ended September 30, 1998, respectively, from $\$ 6.4$ million and $\$ 15.7$ million for the comparable 1997 periods. The increases primarily reflect greater mortgage loan sales volumes experienced during the 1998 third quarter and year-to-date period versus the comparable 1997 periods.

Investment Operations. Net investment income increased to $\$ 32.1$ million and $\$ 79.2$ million for the three and nine month periods ended September 30, 1998, respectively, from $\$ 16.6$ million and $\$ 46.3$ million for the comparable 1997 periods. Fund American's investment income is comprised primarily of interest income associated with the fixed maturity investments of its consolidated insurance operations, interest income earned on mortgage loans originated by Source One (gross of related interest expense on short-term borrowings used to finance such loans) and dividend income from its equity investments. The significant increase in net investment income during the 1998 periods is primarily the result of the addition of Folksamerica's sizable fixed income portfolio during August 1998 and strong mortgage loan originations by Source One.

|  | Three Months Ended Sept. 30, |  |  |  | Nine Months Ended Sept. 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions | 1998 |  | 1997 |  | 1998 |  | 1997 |  |
| Net realized investment gains | \$ | 61.6 | \$ | 21.8 | \$ | 65.8 | \$ | 47.6 |
| Net unrealized gains (losses) from investment securities |  | (66.7) |  | 10.7 |  | (57.2) |  | 32.0 |
| Net unrealized gains (losses) from investments in unconsolidated |  |  |  |  |  |  |  |  |
| insurance affiliates |  | (45.7) |  | 35.7 |  | 2.5 |  | 63.2 |
| Total net investment holding gains (losses) arising during the period | \$ | (50.8) | \$ | 68.2 | \$ | 11.1 | \$ | 142.8 |

Realized investment gains of $\$ 65.8$ million for the first nine months of 1998 resulted principally from the sale of all its holdings (1,014,250 common shares) of White River Corporation for net proceeds of $\$ 92.1$ million. The total cash received by Fund American included the sales proceeds associated with shares which were being held for delivery upon the exercise of existing employee stock options (295,432 common shares). Fund American's net liability to option holders as of the sale date totalled $\$ 17.8$ million of which $\$ .1$ million was immediately paid in cash and the balance has been deferred pursuant to the Company's nonqualified retirement plan. Realized investment gains of $\$ 47.6$ million for the first nine months of 1997 resulted principally from sales of the common stock of Veritas DGC Inc. for net proceeds of $\$ 20.9$ million, sales of the common stock of Travelers Property Casualty Corp. for net proceeds of $\$ 22.9$ million and sales of the common stock of Mid Ocean Limited for net proceeds of $\$ 22.6$ million.

The components of Fund American's change in net unrealized investment gains, after tax, as recorded on the income statement are as follows:

|  | Three Months Ended Sept. 30, |  |  |  | Nine Months Ended Sept. 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions | 1998 |  | 1997 |  | 1998 | 1997 |  |
| Net realized investment gains <br> Income tax expense applicable to net realized investment gains | \$ | $\begin{gathered} 61.6 \\ (21.6) \end{gathered}$ | \$ | $\begin{aligned} & 21.8 \$ \\ & (7.6) \end{aligned}$ | $\begin{gathered} 65.8 \\ (23.0) \end{gathered}$ | \$ | $\begin{gathered} 47.6 \\ (16.6) \end{gathered}$ |
| Net realized investment gains, after tax | \$ | 40.0 | \$ | 14.2 \$ | 42.8 | \$ | 31.0 |
| Net investment holding gains (losses) arising during the period Income tax expense (benefit) applicable to net investment holding gains | \$ | $(50.8)$ 17.8 | \$ | $\begin{gathered} 68.2 \text { \$ } \\ (23.9) \end{gathered}$ | 11.1 (3.9) | \$ | $\begin{aligned} & 142.8 \\ & (50.0) \end{aligned}$ |
| Net investment holding gains (losses) arising during the period, after tax <br> Net investment gains reclassed to realized gains, after tax |  | $\begin{aligned} & (33.0) \\ & (40.0) \end{aligned}$ |  | $\begin{array}{r} 44.3 \\ (14.2) \end{array}$ | $\begin{array}{r} 7.2 \\ (42.8) \end{array}$ |  | $\begin{array}{r} 92.8 \\ (31.0) \end{array}$ |
| Change in net unrealized investment gains, after tax |  | (73.0) |  | 30.1 \$ | (35.6) | \$ | 61.8 |

Fund American records net unrealized investment gains and losses as a result of changes in the value of its available for sale investment portfolio holdings, changes in the value of its options and convertible securities to acquire the common stock of FSA and changes in its equity in the net unrealized investment gains and losses of its unconsolidated insurance affiliates. The $\$ 7.2$ million after tax net unrealized investment holding gain recorded for the 1998 nine month period primarily reflects an increase in the value of its FSA options and convertible securities arising during the period. The $\$ 33.0$ million after tax unrealized investment holding loss recorded for the 1998 third quarter primarily reflects a decrease in the value of its FSA options and convertible securities during the period.

Expenses. Insurance losses and loss adjustment expenses totalled $\$ 102.6$ million for the1998 year-to-date period versus $\$ 72.9$ million for the comparable 1997 period. Insurance and reinsurance acquisition expenses totalled $\$ 27.5$ million for the1998 year-to-date period versus $\$ 18.4$ million for the comparable 1997 period. The increases in these insurance expenses for the 1998 periods are primarily attributable to the inclusion of Folksamerica in the Company's consolidated results during the 1998 third quarter.

Compensation and benefits expenses totalled $\$ 89.1$ million for the1998 year-to-date period versus $\$ 72.6$ million for the comparable 1997 period Interest expense totalled $\$ 60.7$ million for the1998 first half versus $\$ 32.9$ million for the comparable 1997 period. The increases in these expenses for the 1998 periods are primarily attributable to the inclusion of Folksamerica in the Company's consolidated results during the third quarter and the fact that these variable expenses increase during periods of strong mortgage loan originations by Source One as was the case during the 1998 year-to-date period.

## LIQUIDITY AND CAPITAL RESOURCES

Parent Company. In connection with Source One's sales of approximately $\$ 17.0$ billion of mortgage servicing rights in the 1997 first quarter and approximately $\$ 1.4$ billion of mortgage servicing rights in the 1998 third quarter, the Company has made certain collection, payment and performance guarantees to the buyer, in an amount not to exceed $\$ 15.0$ million, for a period of no more than ten years. The current amount of the Company's guaranty is $\$ 15.0$ million and its remaining term is 8.5 years.

The Company and certain of its subsidiaries may borrow up to $\$ 35.0$ million at short-term market interest rates under 364 day revolving credit agreement expiring in August 1999. The credit agreement contains a customary minimum tangible net worth requirement. At September 30, 1998 the Company was in compliance with all covenants under the facility and had no borrowings outstanding under the agreement.

Prospectively, the primary sources of cash inflows for the Company will be distributions received from its operating subsidiaries, sales of investment securities and investment income.

White Mountains. On August 18, 1998 White Mountains and its wholly-owned subsidiary Fund American Enterprises, Inc. collectively purchased all the remaining outstanding common stock of Folksamerica that it did not previously own for $\$ 169.1$ million. As part of White Mountains' purchase of Folksamerica, White Mountains borrowed $\$ 50.0$ million in August 1998 pursuant to its existing revolving credit facility.

As part of the August 18, 1998 Folksamerica transaction, Fund American agreed to repay or refinance Folksamerica's outstanding long-term indebtedness (\$55.6 million as of September 30, 1998) no later than February 18, 1999. The Folksamerica indebtedness, which was guaranteed by one of Folksamerica's former owners, had scheduled maturity dates from 2001 to 2005. Fund American currently intends to refinance the Folksamerica indebtedness during the first quarter of 1999.

Source One. Source One's primary cash flow requirements relate to the funding of mortgage loans produced and investments in mortgage loan servicing rights. To meet those funding needs, Source One relies on short-term credit facilities, medium and long-term debt, early funding programs and cash flows from operations. Source One's investments, mortgage loans held for sale and mortgage loan servicing portfolio provide a liquidity reserve since they may be sold to meet cash needs.

Accounting For FSA Options and Convertible Preferred Stock. Fund American currently owns 3,460,200 shares of the common stock of FSA ("FSA Shares") and various fixed price options and shares of convertible preferred stock of FSA (the "FSA Options and FSA Preferred Stock") which, in total, give Fund American the right to acquire up to 4,560,607 additional FSA Shares. Fund American's investment in FSA Shares is accounted for using the equity method of accounting pursuant to which the investment is reported at FSA's book value (\$33.96 per FSA Share at September 30, 1998). Fund American's investments in FSA Options and FSA Preferred Stock are currently accounted for under the provisions of SFAS No. 115 pursuant to which the investments are reported at fair value (\$47.29 per underlying FSA Share at September 30, 1998).

Fund American currently expects to exercise the FSA Options during 1999 and convert the FSA Preferred Stock during 2004. Assuming that equity accounting continues to be the proper accounting method for valuing Fund American's investment in FSA Shares, upon exercise of the FSA Options and conversion of the FSA Preferred Stock, Fund American expects that it would be required to restate its historic balance sheets to account for its investments in FSA Options and FSA Preferred Stock from fair value to their original cost. Upon exercise, Fund American's original cost basis in the FSA Shares acquired will be increased by the exercise price paid. Because the new cost basis of Fund American's investment in FSA Shares is expected to be considerably less than its portion of the fair value of FSA's net identifiable assets at the date of exercise, Fund American would be required to record a deferred credit that would be amortized to income over an anticipated five year period. Assuming the FSA Options were exercised and the FSA Preferred Stock converted as of September 30, 1998, Fund American would be required to reduce its book value by $\$ 57.1$ million ( $\$ 8.35$ per share) and would record a deferred credit of $\$ 27.0$ million ( $\$ 3.95$ per share). This net difference in carrying value of $\$ 30.1$ million (which represents the effective write-down of the FSA Options and FSA Preferred Stock from fair value to FSA's book value) would continue to exist until such time as equity accounting is no longer appropriate for Fund American's investment in FSA Shares.

This analysis is based solely on Fund American's current circumstances concerning its investments in FSA Options and FSA Preferred Stock. Fund American's actual accounting valuation will be determined at the point of exercise for the FSA Options and upon the conversion of the FSA Preferred Stock and will be based on the circumstances concerning such investments existing at that time.

YEAR 2000
Status Report . Since 1996 Fund American has been identifying, modifying and testing its internal systems and controls to ensure that these systems can accurately process transactions involving the Year 2000 and beyond with no material adverse effects to its customers or disruption to its business operations. The Company expects to complete its testing phase (the final phase of its Year 2000 remediation plan) by year-end 1998. Fund American estimates that its total pretax cost of Year 2000 remediation, excluding its unconsolidated insurance affiliates, is approximately $\$ 3.0$ million of which the majority of this amount has been expensed as of September 30, 1998. This estimate does not include the cost of hardware and software replacements and upgrades made in the normal course of business and represents less than $20 \%$ of Fund American's total Information Technology budget.

Fund American has also been closely monitoring the year 2000 issues of its third party constituents that it voluntarily interacts with (e.g. customers, suppliers, reinsurers, creditors, borrowers...). Fund American's third party constituents have been requested to demonstrate their ability to become Year 2000 compliant by year-end 1998. For those constituents who either fail to respond to this inquiry or are deemed to be unlikely to remedy their own Year 2000 issues in a timely manner, Fund American is in the process of either replacing that constituent or establishing similar relationships with new parties that are currently Year 2000 compliant.

FSA and MSA are expected to be internally year 2000 compliant by year-end 1998 and are in the process of determining their third party exposures in a similar manner to that of Fund American. Fund American's nominees to the Boards of Directors of FSA and MSA have received detailed briefings concerning their respective Year 2000 plans and have determined that these plans appear to be on schedule for a timely completion and should reduce the risk of Year 2000 issues. Fund American's portion of the total estimated costs of the Year 2000 issue for its unconsolidated insurance affiliates are not material and the majority of such expenses have already been incurred.

Risks. The failure to identify or correct significant Year 2000 issues could result in an interruption in, or a failure of, certain normal business activities or operations concerning the Company, its consolidated insurance and mortgage banking subsidiaries and its unconsolidated insurance affiliates. Such failures could adversely affect Fund American's results of operations, liquidity and financial condition. Due to the general uncertainty inherent in the Year 2000 problem, resulting in part from the uncertainty of potential business interruptions caused by third party constituents in which Fund American must interact (including but not limited to suppliers of electrical power, various private and public markets for equity and debt securities, certain agencies of the Federal government and the states in which Fund American conducts business), Fund American is unable to determine at this time whether the consequences of any Year 2000 failures will have a material impact on its results of operation, liquidity or financial condition. However, Fund American currently believes that, with the implementation of its Year 2000 plan (which is in the final stages of completion), the possibility of significant interruptions of normal business activities due to the Year 2000 issue should be reduced.

## FORWARD LOOKING STATEMENTS

From time to time, the Company may publish forward-looking statements relating to such matters as anticipated financial performance, business prospects, new products and similar matters. This information is often subject to various risks and uncertainties. The Company notes that numerous factors could cause actual results and experience to differ materially from anticipated results or other expectations expressed in its forward-looking statements.

## Part II. OTHER INFORMATION

Item 1. Legal Proceedings
None.
Item 2. Changes in Securities
None.
Item 3. Defaults upon Senior Securities
None.
Item 4. Submission of Matters to a Vote by Security Holders
None.
Item 5. Other Information
None.
Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits

11 - Statement Re Computation of Per Share Earnings*
27.1 - Financial Data Schedule for the nine-month period ended September 30, 1998**
27.2 - Restated Financial Data Schedule for the nine-month period ended September 30, 1997**
27.3 - Restated Financial Data Schedule as of December 31, 1997**
(b) Reports on Form 8-K

On August 18, 1998 (as amended on October 16, 1998), the Company filed a Current Report on Form 8-K announcing that it had acquired $8,483,907$ shares of the common stock of
Folksamerica Holding Company, Inc. from five European mutual insurance companies for \$169.1 million. As a result of this transaction, Fund American now owns $100 \%$ of the capital stock of Folksamerica.

Not included herein as the information is contained elsewhere within report. See Note 1 of the Notes to Condensed Consolidated Financial Statements.

Filed herewith.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FUND AMERICAN ENTERPRISES HOLDINGS, INC.
(Registrant)

By : /s/ Michael S. Paquette

Michael S. Paquette
Senior Vice President and Controller

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