SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K/A
(AMENDMENT NO. 1)
CURRENT REPORT
Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934

AUGUST 18, 1998
Date of Report (Date of earliest event reported)

FUND AMERICAN ENTERPRISES HOLDINGS, INC.
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

1-8993
(Commission File number)

94-2708455
(I.R.S. Employer) Identification No.)

80 SOUTH MAIN STREET, HANOVER, NEW HAMPSHIRE 03755 (Address of principal executive offices)
(603) 643-1567
(Registrant's telephone number, including area code)

This Amendment No. 1 amends and supplements the Form 8-K Current Report originally filed on August 18, 1998, relating to the Company's acquisition of all the outstanding common stock of Folksamerica Holding Company, Inc. ("Folksamerica") that it did not previously own. Folksamerica is the parent company of Folksamerica Reinsurance Company.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.
Item 7 is hereby amended by adding the following information:
(a) Financial Statements of Businesses Acquired.

Unaudited historical condensed consolidated financial statements of Folksamerica and its subsidiaries as of December 31, 1997 and June 30, 1998 and for the three and six-month periods ended June 30, 1998 and 1997, filed as Exhibit 99(a) hereto.

Audited historical consolidated financial statements of Folksamerica and its subsidiaries as of December 31, 1997 and 1996 and for each of the three years in the period ended December 31, 1997, including the report of PricewaterhouseCoopers LLP, filed as Exhibit 99(b) hereto.
(b) Pro Forma Financial Information.

Unaudited pro forma condensed combined financial statements of the Registrant and its subsidiaries consisting of a pro forma balance sheet as of June 30, 1998, a pro forma income statement for the six months ended June 30, 1998 and a pro forma income statement for the twelve months ended December 31, 1997, together with the notes thereto, filed as Exhibit 99(c) hereto.
(c) Exhibits. The following exhibits are filed herewith:

## Exhibit No

10 (a) Stock Purchase Agreement dated as of July 1, 1998, by and among Fund American Enterprises Holdings, Inc., White Mountains Holdings, Inc. and the Sellers (as defined therein).*

10 (b)

23 (a)

Assignment and Assumption Agreement dated as of August 18, 1998, by and among Folksam Omsesidig Sakforsakring, Samvirke Skadeforsikring AS and Fund American Enterprises Holdings, Inc.*

Consent of PricewaterhouseCoopers LLP

99 (a) Unaudited historical condensed consolidated financial statements of Folksamerica and its subsidiaries as of December 31, 1997 and June 30, 1998 and for the three and six-month periods ended June 30, 1998 and 1997.

99 (b) Audited historical consolidated financial statements of Folksamerica and its subsidiaries as of December 31, 1997 and 1996 and for each of the three years in the period ended December 31, 1997, including the report of PricewaterhouseCoopers LLP.

99 (c) Unaudited pro forma condensed combined financial statements of the Registrant and its subsidiaries consisting of a pro forma balance sheet as of June 30, 1998, a pro forma income statement for the six months ended June 30, 1998 and a pro forma income statement for the twelve months ended December 31, 1997, together with the notes thereto.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FUND AMERICAN ENTERPRISES HOLDINGS, INC.

By:
/s/
Michael S. Paquette
Senior Vice President and
Controller

## Exhibit Index

Exhibit No
$\qquad$
10 (a) Stock Purchase Agreement dated as of July 1, 1998, by and among Fund American Enterprises Holdings, Inc. White Mountains Holdings, Inc. and the Sellers (as defined therein).*

10 (b)
Assignment and Assumption Agreement dated as of August 18, 1998, by and among Folksam Omsesidig Sakforsakring, Samvirke Skadeforsikring AS and Fund American Enterprises Holdings, Inc.*

Consent of PricewaterhouseCoopers LLP
Unaudited historical condensed consolidated financial statements of Folksamerica and its subsidiaries as of December 31, 1997 and June 30, 1998 and for the three and six-month periods ended June 30, 1998 and 1997

Audited historical financial statements of Folksamerica and its subsidiaries as of December 31, 1997 and 1996 and for each of the three years in the period ended December 31, 1997, including the report of PricewaterhouseCoopers LLP.

Unaudited pro forma condensed combined financial statements of the Registrant and its subsidiaries consisting of a pro forma balance sheet as of June 30, 1998, a pro forma income statement for the six months ended June 30, 1998 and a pro forma income statement for the twelve months ended December 31, 1997, together with the notes thereto.

We consent to the incorporation by reference (from this Form 8-K filed by Fund American Enterprises Holdings, Inc.) in the Registration Statements, as amended, pertaining to the Long-Term Incentive Plan (Form S-8, No. 33-5297), Medium-Term Notes Series A (Form S-3, No. 33-54006), Common Stock Warrants (Form S-3, No. 33-54749) and the Valley Group Employees' 401(K) Savings Plan (Form S-8, No. 333-30233) of Fund American Enterprises Holdings, Inc. and to the Source One Mortgage Services Corporation Employee Stock Ownership and 401(K) Plan (Form S-8, No. 333-13027) of our report dated February 27, 1998, except for Note 16, as to which the date is August 18, 1998, with respect to the consolidated financial statements of Folksamerica Holding Company, Inc. and Subsidiaries as of December 31, 1997 and 1996 and for each of the three years in the period ended December 31, 1997.
/s/ PricewaterhouseCoopers LLP

New York, New York
October 16, 1998

FOLKSAMERICA HOLDING COMPANY, INC.
UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 1998

FOLKSAMERICA HOLDING COMPANY, INC. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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June 30,1998 and 1997

Condensed Consolidated Statement of Cash Flows (unaudited) Six months ended June 30, 1998 and 1997

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FOLKSAMERICA HOLDING COMPANY, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS)
ASSETS:
Bonds, at amortized cost
Bonds, at market value
Equity securities, at market value
Short term investments
Cash and cash equivalents
Total cash and investments
Reinsurance recoverable on paid and unpaid losses
Reinsurance balances receivable
Accrued interest and dividends receivable
Deferred acquisition costs
Deferred income taxes
Funds held by ceding companies
Other assets
June 30,
1998
(unaudited)

| $\begin{gathered} \text { December 31, } \\ 1997 \end{gathered}$ |
| :---: |
|  |  |
|  |  |

\$ 93,090
\$ 115,72 656, 166 80,747 5,326 68, 099

926, 060
126,909
74, 198 13, 185 27,154 27, 888 11,172
7,014 \$1, 213, 580
\$1, 219, 774
$\qquad$
$\qquad$
\$ 739,072 55, 553 96, 514 21, 004 9,689
36,758 - ------958, 590

100 79, 372 80, 194 20, 877 $(1,507)$ 75, 954 254, 990
\$1, 213, 580
\$1, 219, 774
----------- $\qquad$

FOLKSAMERICA HOLDING COMPANY, INC.
CONDENSED CONSOLIDATED INCOME STATEMENTS
UNAUDITED (IN THOUSANDS)

|  | Three Months Ended June 30, |  | Six Mont <br> 1998 | $\begin{aligned} & \text { Ended } \\ & \text { 30, } 1997 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |
| Net premiums written | \$55,540 | \$41, 008 | \$114, 082 | \$ 87,736 |
| Decrease in net unearned premiums | 1,724 | 3,037 | 9,685 | 2,080 |
| Net premiums earned | 57,264 | 44,045 | 123,767 | 89,816 |
| Investment income, net of expenses | 12,710 | 10,490 | 25,445 | 20,927 |
| Net realized gains from sale of investments | 922 | 6,305 | 5,123 | 6,229 |
| Total revenues | 70,896 | 60,840 | 154,335 | 116,972 |
| Expenses: |  |  |  |  |
| Losses and LAE incurred | 41,624 | 31, 852 | 88,715 | 64,188 |
| Acquisition and other underwriting expenses | 22,023 | 15,438 | 44,713 | 31,610 |
| Interest expense | 939 | 1,302 | 1,889 | 2,575 |
| Amortization, net (primarily deferred credit) | $(1,782)$ | $(1,512)$ | $(3,704)$ | $(3,024)$ |
| Total expenses | 62,804 | 47,080 | 131,613 | 95,349 |
| Income before Federal and foreign income tax expense | 8,092 | 13,760 | 22,722 | 21,623 |
| Federal and foreign income tax expense | 1,664 | 3,792 | 5,705 | 5,522 |
| Net income | 6,428 | 9,968 | 17,017 | 16,101 |
| Net unrealized gains and foreign exchange | 5,625 | 7,269 | 12,508 | 2,546 |
| Comprehensive income | \$12, 053 | \$17,237 | \$ 29,525 | \$ 18,647 |
|  | ------- | ------ | -------- | -------- |

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## FOR THE SIX MONTHS ENDED JUNE 30, 1998 AND 1997

UNAUDITED
(IN THOUSANDS)

AASH FLOWS FROM OPERATING ACTIVITIES
Net income
Adjustments to reconcile net income to cash (used in)
provided by operating activities
Reinsurance balances and funds held
Reinsurance recoverable
Investment income due and accrued
Deferred acquisition costs
Deferred income taxes
Unpaid losses \& LAE
Unearned premiums
Depreciation and amortization, net
Amortization of bond discount/premium, net
Net realized capital gains on investments
Other, net
Net cash (used in) provided by operating activities
CASH FLOWS FROM INVESTING ACTIVITIES
Sale of FGIC, net of cash sold
Sale of CGIC, net of cash sold
Bonds available for sale
Purchases
Maturities/calls
Sales
Bonds held to maturity
Purchases
Maturities/calls
Net short term investment purchases
Purchases of equities
Sales of equities
Purchase of furniture, equipment and leasehold improvements, net

Net cash provided by in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Common dividends paid
Preferred dividends paid
Net cash used in financing activities
(Decrease) increase in cash and cash equivalents
Cash and cash equivalents, beginning of year

Cash and cash equivalents, end of period

See accompanying notes to condensed consolidated

## 1. BASIS OF PRESENTATION:

As of June 30, 1998, Folksamerica Holding Company, Inc. (the "Company") was owned by the following companies ("Stockholders"): White Mountains Holdings,Inc. ("White Mountains") (Hanover, New Hampshire), a wholly owned subsidiary of Fund American Enterprises Holdings, Inc. ("Fund
American"), Folksam Mutual General Insurance Co. ("Folksam")
(Stockholm, Sweden), Wiener Staedtische Allgemeine Versicherung
("Wiener") (Vienna, Austria), P\&V Assurances S.C. ("P\&V")
(Brussels, Belgium) and Forsikringsaktieselskapet Samvirke
("Samvirke") (Oslo, Norway).
The Company owns 100\% of Folksamerica Reinsurance Company ("FRC") and Fester, Fothergill and Hartung, Ltd. ("FF\&H"). FRC underwrites property and liability reinsurance in the U.S., Latin America and Canada and direct insurance business through managing general agents in the United States. All assumed reinsurance is obtained through reinsurance brokers and intermediaries. The Company principally derives its revenue from underwriting property treaty business, casualty treaty business and property facultative business for both commercial and personal lines. FF\&H is an underwriting manager for a property catastrophe reinsurance facility underwritten by FRC.

On March 4, 1998, FRC sold $100 \%$ of the outstanding stock of Folksamerica General Insurance Company ("FGIC") (formerly known as Great Lakes American Reinsurance Company) for $\$ 4,060,000$ over its book value on that date. The gain is included in net realized capital gains on investments in the June 30, 1998 statement of operations. The sale of FGIC will not have a material impact on the Company's future results of operations.

The financial statements have been prepared in accordance with generally accepted accounting principles and include all adjustments (consisting of normal recurring adjustments) considered necessary by management to fairly present the financial position, results of operations and cash flows of the Company. These interim financial statements may not be indicative of financial results for the full year and should be read in conjunction with the Company's 1997 audited financial statements. Certain amounts in the prior period financial statements have been reclassified to conform with the current presentation.

## . NEW PRONOUNCEMENTS:

In June 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" (SFAS No. 130). This statement requires that all items that are required to be recognized under accounting standards as components of comprehensive income be explicitly reported in a financial statement. SFAS No. 130 is effective for fiscal years beginning after December 15, 1997 and reclassification of earlier periods is required. There is no impact on the Company's net income or financial position as a result of adoption of this statement in 1998.

The components of the Company's comprehensive income are net income, changes in foreign currency translation adjustments and changes in unrealized appreciation of investments.

## 3. SUBSEQUENT EVENT

Pursuant to a Stock Purchase Agreement dated July 1, 1998, White Mountains and Fund American Enterprises, Inc., a wholly owned subsidiary of Fund American, acquired the remaining $50 \%$ of the Company that they did not previously own for approximately $\$ 169.1$ million. The transaction was completed on August 18, 1998 at which time the Company became a wholly owned subsidiary of Fund American.

FOLKSAMERICA HOLDING COMPANY, INC.
CONSOLIDATED FINANCIAL STATEMENTS

To the Board of Directors and Stockholders of Folksamerica Holding Company, Inc.:

We have audited the accompanying consolidated balance sheets of FOLKSAMERICA HOLDING COMPANY, INC. and SUBSIDIARIES as of December 31, 1997 and 1996, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the three years in the period ended December 31, 1997. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing
standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Folksamerica Holding Company, Inc. and Subsidiaries as of December 31, 1997 and 1996, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 1997, in conformity with generally accepted accounting principles.

New York, New York
February 27, 1998, except for Note 16, as to which the date is August 18, 1998.

FOLKSAMERICA HOLDING COMPANY, INC.
CONSOLIDATED BALANCE SHEETS
DECEMBER 31, 1997 AND 1996
(IN THOUSANDS)


FOLKSAMERICA HOLDING COMPANY, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 1997, 1996 AND 1995
(IN THOUSANDS)

REVENUES:

Net premiums written
Decrease (increase) in unearned premiums
Net premiums earned
Management fees
Investment income, net of related expenses of \$1, 565 in 1997, \$1, 186 in 1996 and \$1, 301 in 1995 Net realized capital gains on investments

Total revenues

EXPENSES:
Losses and loss adjustment expenses
Acquisition and other underwriting expenses
Amortization, net (primarily deferred credit)
Interest expense

Total expenses

Income before Federal and foreign income tax expense
Federal and foreign income tax expense

Net income

| 1997 | 1996 | 1995 |
| :---: | :---: | :---: |
| \$232, 386 | \$171,901 | \$159, 747 |
| 5,443 | 9,538 | (410) |
| 237, 829 | 181,439 | 159,337 |
|  | 166 | 52 |
| 46,673 | 32,430 | 23,293 |
| 7,373 | 3,432 | 1,136 |
| 291,875 | 217,467 | 183,818 |


| 165,946 | 135,643 | 116,922 |
| :---: | :---: | ---: |
| 81,082 | 57,922 | 51,435 |
| $(6,845)$ | $(2,964)$ | 120 |
| 5,028 | 4,924 | 5,243 |
| $\cdots-\cdots-\cdots$ | $-\cdots-\cdots$ |  |
| 245,211 | 195,525 | 173,720 |


| 46,664 | 21,942 | 10,098 |
| :---: | :---: | :---: |
| 10,792 | 4,837 | 2,269 |
| \$ 35, 872 | \$ 17, 105 | \$ 7,829 |
|  |  |  |

FOLKSAMERICA HOLDING COMPANY, INC
Consolidated Statements of Stockholders' Equity
December 31, 1997, 1996 and 1995
(in thousands, except for share information)

|  | Common Stock Preferred Stock |  |  |  |  | Net unrealized |  | Foreign Currency Translation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Par Value | Shares | Par Value | Additional Paid-in Capital |  |  | Retained Earnings | Total <br> Stockholders' Equity |
| Balance at December 31, 1994 | 4,500,000 | \$ 45 | 484, 000 | \$24, 200 | \$14, 355 | \$ (24) | \$ (902) |  | \$(1, 751) | \$26,914 | \$62,837 |
| Net income |  |  |  |  |  |  |  |  | 7,829 | 7,829 |
| Change in net unrealized |  |  |  |  |  | 866 | 4,600 |  |  | 5,466 |
| Change in foreign currency translation |  |  |  |  |  |  |  | 253 |  | 253 |
| Preferred dividends paid |  |  |  |  |  |  |  |  | (908) | (908) |
| Balance at December 31, 1995 | 4,500,000 | \$ 45 | 484, 000 | \$24, 200 | \$14, 355 | \$ 842 | \$ 3,698 | \$(1, 498 ) | \$33, 835 | \$75,477 |
| Net income |  |  |  |  |  |  |  |  | 17,105 | 17,105 |
| Change in net unrealized |  |  |  |  |  | 2,522 | $(1,702)$ |  |  | 820 |
| Change in foreign currency translation |  |  |  |  |  |  |  | 484 |  | 484 |
| Preferred dividends paid |  |  |  |  |  |  |  |  | $(5,699)$ | $(5,699)$ |
| Conversion of "A" Preferred | 2,420,000 | 24 | $(484,000)$ | $(24,200)$ | 24,176 |  |  |  |  |  |
| Issuance of "B" Preferred |  |  | 6, 920, 000 | 79,372 |  |  |  |  |  | 79,372 |
| Balance at December 31, 1996 | 6,920, 00 | 69 | 6,920,000 | 79,372 | 38,531 | 3,364 | 1,996 | $(1,014)$ | 45,241 | 167,559 |
| Net income |  |  |  |  |  |  |  |  | 35,872 | 35,872 |
| Change in net unrealized |  |  |  |  |  | 7,498 | 8, 019 |  |  | 15,517 |
| Change in foreign currency translation |  |  |  |  |  |  |  | (493) |  | (493) |
| Issuance of Common Stock | 3,127,814 | 31 |  |  |  | 41,663 |  |  |  | 41,694 |
| Preferred dividends paid |  |  |  |  |  |  |  |  | $(5,159)$ | $(5,159)$ |

## CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 1997, 1996 AND 1995
(IN THOUSANDS)

|  |  |  | 1997 |  | 1996 |  | 1995 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH | FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |  |  |
|  | Net income | \$ | 35,872 | \$ | 17,105 |  | 7,829 |
|  | Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
|  | Reinsurance balances receivable and funds held |  | 10,106 |  | 10,653 |  | $(4,909)$ |
|  | Reinsurance recoverable on paid and unpaid losses |  | 12,267 |  | 1,528 |  | 5,176 |
|  | Accrued interest and dividends receivable |  | 1,578 |  | 235 |  | (207) |
|  | Deferred acquisition costs |  | 1,848 |  | 1,872 |  | 60 |
|  | Deferred income taxes |  | 2,436 |  | 2,152 |  | $(1,172)$ |
|  | Unpaid losses and loss adjustment expenses |  | $(20,846)$ |  | $(13,073)$ |  | 23,583 |
|  | Unearned premiums |  | $(6,330)$ |  | $(9,746)$ |  | 263 |
|  | Depreciation and amortization, net |  | $(6,453)$ |  | $(2,469)$ |  | 187 |
|  | Amortization of bond (discount) premium, net |  | 1,431 |  | 606 |  | 1,148 |
|  | Net realized capital gains on investments |  | $(7,373)$ |  | $(3,432)$ |  | $(1,136)$ |
|  | Other, net |  | $(1,224)$ |  | $(2,570)$ |  | 2,265 |
|  | Net cash provided by operating activities |  | 23,312 |  | 2,861 |  | 33,087 |
| CASH | FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |  |  |
|  | Purchase of FGIC (net of cash acquired of \$20) |  | $(107,042)$ |  |  |  |  |
|  | Sale of CGIC (net of cash sold of \$128) |  | 12,685 |  |  |  |  |
|  | Purchase of CGIC (net of cash acquired of \$62,504) |  |  |  | $(29,496)$ |  |  |
|  | Sale of FNRC (net of cash sold of \$3,622) |  |  |  | 7,382 |  |  |
|  | Purchase of Surety Re |  |  |  | (452) |  |  |
|  | BONDS AVAILABLE FOR SALE: |  |  |  |  |  |  |
|  | Purchases |  | $(78,976)$ |  | (244,278) |  | $(97,128)$ |
|  | Maturities/calls |  | 68,506 |  | 38,264 |  | 22,795 |
|  | Sales |  | 77,751 |  | 74,162 |  | 1,000 |
|  | BONDS HELD TO MATURITY: |  |  |  |  |  |  |
|  | Purchases |  | (100) |  | $(8,909)$ |  | $(10,416)$ |
|  | Maturities |  | 39,225 |  | 35,549 |  | 57,385 |
|  | Purchases of equities |  | $(49,310)$ |  | $(10,562)$ |  | $(2,725)$ |
|  | Sales of equities |  | 4,651 |  | 556 |  | 5,530 |
|  | Net short term investment sales |  | 14,005 |  | 60,032 |  | 172 |
|  | Purchase (sale) of furniture, equipment and leasehold improvements, net |  |  |  |  |  |  |
|  | leasehold improvements, net Other |  | (204) |  | $\begin{aligned} & (62) \\ & (37) \end{aligned}$ |  | (121) |
|  | Net cash used in investing activities |  | $(18,809)$ |  | $(77,851)$ |  | $(23,508)$ |
| CASH | FLOWS FROM FINANCING ACTIVITIES:Proceeds from issuance of preferred stoProceeds from issuance of common stockPreferred dividends paid |  |  |  |  |  |  |
|  |  |  |  |  | 79,372 |  |  |
|  |  |  | 41,694 |  |  |  |  |
|  |  |  | $(5,159)$ |  | $(5,699)$ |  | (908) |
|  | Principal payments on loans |  | $(18,447)$ |  | $(1,500)$ |  | $(1,500)$ |
|  | Net cash provided by (used in) financing activities |  | 18,088 |  | 72,173 |  | $(2,408)$ |
|  | Increase (decrease) in cash and cash equivalents |  | 22,591 |  | $(2,817)$ |  | 7,171 |
|  | Cash and cash equivalents, beginning of year |  | 45,508 |  | 48,325 |  | 41,154 |
|  | Cash and cash equivalents, end of year | \$ | 68,099 | \$ | 45,508 |  | 48,325 |
|  |  |  | ------- |  | ---- |  | --- |

See accompanying notes to consolidated financial statements

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## 1. ORGANIZATION:

Folksamerica Holding Company, Inc. ("Holding Company") is owned by the following companies ("Stockholders"): White Mountains Holdings, Inc. ("White Mountains") (Hanover, New Hampshire), a wholly owned subsidiary of Fund American Enterprises Holdings, Inc. ("Fund American"), Folksam Mutual General Insurance Co. ("Folksam") (Stockholm, Sweden), Wiener Staedtische Allgemeine Versicherung ("Wiener") (Vienna, Austria), P\&V Assurances S.C. ("P\&V") (Brussels, Belgium) and Forsikringsaktieselskapet Samvirke ("Samvirke") (Oslo, Norway) (see Note 13). Folksam, Wiener, P\&V and Samvirke are collectively the "Founding Stockholders".

The Holding Company owns 100\% of Folksamerica Reinsurance Company ("FRC") and Fester, Fothergill and Hartung, Ltd. ("FF\&H"). FRC owns $100 \%$ of the outstanding stock of Folksamerica General Insurance Company ("FGIC") (formerly known as "Great Lakes American Reinsurance Company") and $100 \%$ of the outstanding stock of Surety Reinsurance Company ("Surety")
(collectively, the "Company"). FRC and FGIC underwrite property and liability reinsurance in the U.S., Latin America and Canada. They also write direct insurance business through managing general agents in the United States. All assumed reinsurance is obtained through reinsurance brokers and intermediaries. The Company principally derives its revenue from underwriting property treaty business, casualty treaty business and property facultative business for both commercial and personal lines. FF\&H is an underwriting manager for a property catastrophe reinsurance facility underwritten by FRC.

On May 14, 1997, FRC sold 100\% of Christiania General Insurance Corporation of New York ("CGIC") for $\$ 5,200,000$ over its book value on that date. This gain is included in net realized capital gains on investments in the 1997 statement of operations. The sale of CGIC will not have a material impact on the Holding Company's future results of operations.

On July 9, 1996, FRC sold 100\% of Folksamerica National Reinsurance Company ("FNRC") for $\$ 2,100,000$ over its book value on that date. This gain is included in net realized capital gains on investments in the 1996 statement of operations. The sale of FNRC will not have a material impact on the Holding Company's future results of operations.

## 2. ACQUISITION OF GREAT LAKES AMERICAN REINSURANCE COMPANY:

On July 22, 1997, FRC acquired $100 \%$ of Great Lakes American Reinsurance Company, subsequently renamed Folksamerica General Insurance Company ("FGIC") for \$105,912,337 from Munich Re (Munich, Germany). The transaction was approved by the Insurance Department of the State of New York ("Insurance Department"). For financial reporting purposes, the acquisition date was designated as July 1, 1997. The acquisition was accounted for as a purchase in accordance with Accounting Principles Board Statement ("APB") No. 16 "Business Combinations". The results of operations of FGIC have been included in the consolidated financial statements from July 1, 1997.

The excess of the fair value of the purchased net assets of FGIC as of July 1, 1997 over the acquisition price, is included in the consolidated balance sheet as a deferred credit, and is being amortized over 6 years. Amortization of the deferred credit of \$797,000 is included in the 1997 statement of operations. The deferred credit as of July 1, 1997 was calculated as follows (in thousands):

| Fair value of net assets acquired | \$ 116, 622 |
| :---: | :---: |
| Cash paid for capital stock | $(105,912)$ |
| Acquisition expenses | $(1,150)$ |
| Deferred credit | \$ 9,560 |

Included in the 1997 statement of operations are net premiums earned of approximately $\$ 59,165,000$ and losses incurred of approximately $\$ 43,059,000$ related to FGIC.
3. ACQUISITION OF CHRISTIANIA GENERAL INSURANCE CORPORATION OF NEW YORK:

On June 19, 1996, the Holding Company and FRC acquired 100\% of CGIC for $\$ 88,000,000$ from Oslo Reinsurance Company AS (Oslo, Norway). The transaction was approved by the Insurance Department. For financial reporting purposes, the acquisition date was designated as June 30, 1996.
The acquisition was accounted for as a purchase in accordance with Accounting Principles Board Statement ("APB") No. 16 "Business
Combinations". The acquisition was primarily financed by the issuance of Series B Preferred Stock as further described in Note 13 to the
Consolidated Financial Statements. The results of operations of CGIC have been included in the consolidated financial statements from July 1, 1996.

The excess of the fair value of the purchased net assets of CGIC as of June 30, 1996 over the acquisition price, is included in the consolidated balance sheet as a deferred credit, and is being amortized over 6 years. Amortization of the deferred credit of $\$ 6,168,000$ and $\$ 3,084,000$ in 1997 and 1996 statements of operations, respectively. The deferred credit as of June 30, 1996 was calculated as follows (in thousands):

| Fair value of net assets acquired | \$129,490 |
| :---: | :---: |
| Cash paid for capital stock | $(88,000)$ |
| Acquisition expenses | $(4,000)$ |
| Deferred credit | \$ 37,490 |

Included in the 1996 statement of operations are net premiums earned of approximately $\$ 38,169,000$ and income before income taxes of approximately $\$ 6,711,000$ related to CGIC.

CGIC owned 52.5\% of Surety on June 30, 1996. As of December 31, 1996, FRC acquired the remaining $47.5 \%$ of Surety. The financial position and results of operations of Surety are immaterial.

## 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The Holding Company's consolidated financial statements have been prepared on the basis of generally accepted accounting principles which differ in certain respects from statutory accounting practices prescribed or
permitted by the Insurance Department. The following is a description of the significant accounting policies and practices employed by the Holding Company:

BASIS OF CONSOLIDATION:
The consolidated financial statements include the accounts of the Holding Company and its wholly owned subsidiaries. All significant intercompany transactions have been eliminated. Certain reclassifications have been made to conform the prior years presentation with 1997.

## ESTIMATES:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## INVESTMENTS:

Bonds that the Company has both the ability and the intent to hold until maturity are stated at amortized cost. Equity securities and bonds that may not be held until maturity (i.e. "available for sale") are stated at market values. Short-term investments are carried at amortized cost, which approximates market value and comprise securities which mature in less than one year, but greater than three months from the date of acquisition. The differences between the cost and market values of equity securities and available for sale bonds are reflected as unrealized appreciation/depreciation, net of deferred income taxes, as a separate component of stockholders' equity. Realized gains or losses from the sale of investments are determined on the basis of average cost. Investment income is recognized when earned. Market values for investment securities are based on quoted market prices.

CASH EQUIVALENTS:
Cash equivalents are stated at cost, which approximates market value, and consist of certificates of deposit, commercial paper, and United States Treasury bills acquired with original maturities of three months or less.

GOODWILL:
The Holding Company recognized goodwill related to the acquisition of FF\&H. Goodwill, which is amortized on a straight line basis over 20 years, was recorded as the excess of the acquisition price over the sum of the fair values of the purchased net assets. Goodwill of \$1,227,000 and $\$ 1,347,000$ as of December 31, 1997 and 1996, respectively, is included in other assets.

PREMIUM REVENUE AND RELATED EXPENSES:
Premiums written, which include the effect of premium adjustments for deposits and experience-rated contracts, are recognized as revenues ratably over the terms of the related reinsurance treaties or policies in force. Unearned premiums are established to cover the unexpired portion of premiums written and are computed by pro rata methods on the basis of statistical data or reports received from ceding companies.

Deferred policy acquisition costs represent commissions and brokerage expenses, which are deferred and amortized over the applicable premium recognition period, generally one year. These deferred costs have been limited to the amount expected to be recovered from future earned premiums and anticipated investment income. Acquisition costs which have been amortized were approximately $\$ 66,784,000, \$ 47,598,000$ and $\$ 44,142,000$ in 1997, 1996 and 1995, respectively. Premiums written and acquisition costs and the change in unearned premiums are presented after deductions for reinsurance ceded to other insurance companies (see Note 8).

UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES:
The estimated liability for unpaid losses and loss adjustment expenses is based on reports received from ceding companies. A provision, which is based on historical experience and modified for current trends, is also included for losses and loss adjustment expenses which have been incurred but not reported (IBNR). The methods of determining such estimates and establishing the resulting reserves are continually reviewed and modified to reflect current conditions. Unpaid losses and loss adjustment expenses also include a provision for certain types of latent injury or toxic tort exposures which cannot be estimated with traditional reserving techniques since such exposures are subject to evolving legal interpretation and environmental liability reform. Accordingly, the reserves carried for these exposures represent management's informed estimate based on currently available information. Such reserves are subject to a higher degree of potential variability than the reserves established for the majority of the book of business using traditional reserving techniques (see Note 6). Any adjustments relating to changes in reserve estimates are reflected in results of operations currently.

REINSURANCE:
In the normal course of business, the Company seeks to reduce the loss that may arise from catastrophes or other events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers. Amounts recoverable from reinsurers are estimated in a manner consistent with the claim liability associated with the reinsured policy.

FEDERAL INCOME TAXES:
The Holding Company and its consolidated subsidiaries file a consolidated federal income tax return. Deferred income taxes have been provided for expenses and revenues recognized for financial statement purposes in periods different from those for income tax purposes, net of a valuation allowance against net deductible temporary differences, if applicable.
The principal differences are deferred acquisition costs, unearned premiums and the discounting of unpaid losses and loss adjustment expense reserves for tax purposes.

NEW PRONOUNCEMENTS:
In June 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" (SFAS No. 130). This statement requires that all items that are required to be recognized under accounting standards as components of comprehensive income be explicitly reported in a financial statement. SFAS No. 130 is effective for fiscal years beginning after December 15, 1997 and reclassification of earlier periods is required. There will be no impact on the Company's net income or financial position upon adoption of this statement in 1998. Comprehensive income for 1997 is $\$ 50,896,000$.
5. INVESTMENTS:

The amortized cost and estimated market value of investments in bonds and equity securities at December 31, 1997 and 1996 are as follows (in thousands):

|  | Amortized Cost* | Unrealized Gains | Unrealized Losses | Market Value |
| :---: | :---: | :---: | :---: | :---: |
| 1997 |  |  |  |  |
| HELD TO MATURITY |  |  |  |  |
| U.S. Government. | \$ 49, 356 | \$ 639 | \$ 199 | \$ 49,796 |
| States, municipalities and political subdivisions | 3,717 | 69 |  | 3,786 |
| Foreign Governments. | 7,299 | 70 | 40 | 7,329 |
| Corporate. | 41,735 | 563 | 137 | 42,161 |
| Mortgage-backed. | 5,683 | 13 | 39 | 5,657 |
| Other | 7,932 | 19 | 14 | 7,937 |
| Subtotal. | \$115, 722 | \$ 1,373 | \$ 429 | \$116,666 |
| AVAILABLE FOR SALE |  |  |  |  |
| U.S. Government. | \$187, 027 | \$ 3,375 | \$ 105 | \$190, 297 |
| States, municipalities and political subdivisions | 99,951 | 3,247 | 124 | 103,074 |
| Foreign Governments. | 28,140 | 253 | 457 | 27,936 |
| Corporate. | 218,896 | 7,452 | 52 | 226,296 |
| Mortgage-backed. | 87,973 | 1,447 | 104 | 89,316 |
| Other | 18,798 | 452 | 3 | 19,247 |
| Subtotal. | \$640, 785 | \$16, 226 | \$ 845 | \$656,166 |
| Total Bonds. | \$756, 507 | \$17,599 | \$ 1,274 | \$772, 832 |
| Equity Securities. | \$ 64,044 | \$17,922 | \$ 1,219 | \$ 80,747 |
| 1996 |  |  |  |  |
| HELD TO MATURITY |  |  |  |  |
| U.S. Government. | \$ 58,746 | \$ 564 | \$ 684 | \$ 58,626 |
| States, municipalities and political subdivisions | 4,194 | 104 |  | 4,298 |
| Foreign Governments. | 7,613 | 101 | 69 | 7,645 |
| Corporate.. | 61,178 | 416 | 541 | 61,053 |
| Mortgage-backed. | 9,729 | 32 | 68 | 9,693 |
| Other. | 14,032 | 92 | 94 | 14,030 |
| Subtotal. | \$155, 492 | \$ 1,309 | \$ 1,456 | \$155,345 |
| AVAILABLE FOR SALE |  |  |  |  |
| U.S. Government. | \$166,718 | \$ 417 | \$ 1,400 | \$165,735 |
| States, municipalities and political subdivisions | 49,888 | 464 | 365 | 49,987 |
| Foreign Governments. | 30,313 | 382 | 11 | 30,684 |
| Corporate.. | 182,144 | 3,720 | 733 | 185,131 |
| Mortgage-backed. | 25,305 | 231 | 41 | 25,495 |
| Other. | 21,696 | 434 | 12 | 22,118 |
| Subtotal | \$476, 064 | \$ 5,648 | \$ 2,562 | \$479,150 |
| Total Bonds. | \$631, 556 | \$ 6,957 | \$ 4, 018 | \$634,495 |
| Equity securities. | \$ 16,945 | \$ 5, 224 | \$ 125 | \$ 22,044 |

*Equity securities are at cost.

FRC and FGIC have investments in bonds with an amortized cost and market value of approximately $\$ 192,593,000$ and $\$ 195,983,000$, respectively as of December 31, 1997, which are issued by several different banks and
financial service companies. These securities are rated either "BBB" or higher by Moody's Investors Service, Inc. or Standard and Poor's Corporation. Cash and cash equivalents includes approximately \$30,266,000 held with one institution.

The amortized cost and estimated market value of investments in bonds as of December 31, 1997, by contractual maturity, are shown below (in thousands). Expected maturities could differ from contractual maturities because borrowers have the right to call or prepay certain obligations with or without call or prepayment penalties.

| HELD TO MATURITY | Amortized Cost | Estimated Market Value |
| :---: | :---: | :---: |
| Due in one year or less. | \$ 35,968 | \$ 35,929 |
| Due after one year through five years. | 40,717 | 41,217 |
| Due after five years through ten years | 33,354 | 33,864 |
| Subtotal | 110,039 | 111,010 |
| Mortgage-backed securities | 5,683 | 5,656 |
| Subtotal. | 115,722 | 116,666 |
| AVAILABLE FOR SALE |  |  |
| Due in one year or less. | 54,753 | 54,942 |
| Due after one year through five years. | 201,922 | 206,698 |
| Due after five years through ten years | 260,949 | 269,142 |
| Due after ten years. | 35,188 | 36,068 |
| Subtotal. | 552,812 | 566,850 |
| Mortgaged-backed securities | 87,973 | 89,316 |
| Subtotal. | 640,785 | 656,166 |
| Total bonds. | \$756,507 | \$772, 832 |
|  | --------- | -------- |

Gross realized gains and gross realized losses on sales of bonds were $\$ 10,000$ and $\$ 465,000$ during 1997, $\$ 1,076,000$ and $\$ 611,000$ during 1996 and none in 1995. Gross realized gains and gross realized losses on sales of equities were $\$ 2,476,000$ and $\$ 0$ during 1997, $\$ 15,968$ and \$1,533 during 1996 and $\$ 1,263,503$ and $\$ 127,898$ during 1995. Investments stated at approximately $\$ 48,023,000$ and $\$ 21,672,000$ as of December 31, 1997 and 1996, respectively, were on deposit with state and foreign regulatory authorities, to comply with insurance laws.

The components of net investment income are presented in the table below:

|  | Years ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 1997 | 1996 | 1995 |
| Bonds. | \$ 44,197 | \$ 25,959 | \$ 20,420 |
| Equity securities | 638 | 289 | 193 |
| Short term investments | 1,161 | 5,836 | 2,627 |
| Cash \& cash equivalents | 2,242 | 1,532 | 1,354 |
| Total gross investment income. | 48,238 | 33,616 | 24,594 |
| Investment expenses. | 1,565 | 1,186 | 1,301 |
| Total net investment income. | \$ 46,673 | \$ 32,430 | \$ 23, 293 |
|  |  |  |  |

6. UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES:

Activity in the liability for unpaid losses and loss adjustment expenses is summarized as follows (in thousands):

|  | 1997 | 1996 | 1995 |
| :---: | :---: | :---: | :---: |
| Balance at January 1. | \$628, 894 | \$358, 491 | \$334,908 |
| less: reinsurance recoverable | 131, 861 | 66,134 | 66,974 |
| Net balance at January 1 | 497,033 | 292,357 | 267,934 |
| FGIC reserves at July 1, 1997. | 130,726 |  |  |
| CGIC reserves at June 30, 1996 |  | 210,919 |  |
| Incurred losses, related to: |  |  |  |
| Current accident year | 155,382 | 128,013 | 108,418 |
| Prior accident years. | 10,564 | 7,630 | 8,503 |
| Total incurred losses. | 165,946 | 135,643 | 116,921 |
| Paid losses, related to: |  |  |  |
| Current accident year | 37,283 | 45,376 | 22,718 |
| Prior accident years. | 140,151 | 96,510 | 69,780 |
| Total paid losses. | 177,434 | 141,886 | 92,498 |
| Balance at December 31 | 739,072 | 628,894 | 358,491 |
| less: reinsurance recoverable. | 122,801 | 131,861 | 66,134 |
| Net balance at December 31. | \$616, 271 | \$497, 033 | \$292,357 |

Incurred losses during 1997, 1996 and 1995 related to prior accident years, are primarily attributable to reserve additions relating to asbestos, environmental liability and breast implant exposures.

Asbestos and Environmental Reserves (in millions):

|  | Environmental |  |  |  | Asbestos |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1997 |  | 1996 | 1995 | 1997 | 1996 | 1995 |
| GROSS OF REINSURANCE: |  |  |  |  |  |  |  |
| Beginning reserves. | \$11.6 |  | 7.9 | \$7.7 | \$19.1 | \$19.0 | \$15.7 |
| FGIC as of January 1, 1997. | . 5 |  |  |  | . 1 |  |  |
| CGIC as of January 1, 1996. |  |  | 3.1 |  |  | 7.4 |  |
| Incurred loss \& LAE. | 3.5 |  | 3.7 | 2.2 | 4.1 | 4.0 | 5.5 |
| Payments. | 2.2 |  | 3.1 | 2.0 | 4.5 | 11.3 | 2.2 |
| Ending reserves. | \$13.4 |  | \$11.6 | \$7.9 | \$18.8 | \$19.1 | \$19.0 |
| NET OF REINSURANCE: |  |  |  |  |  |  |  |
| Beginning reserves. | \$ 9.4 |  | \$ 7.7 | \$7.4 | \$14.1 | \$13.0 | \$12.1 |
| FGIC as of January 1, 1997. | . 5 |  |  |  | . 1 |  |  |
| CGIC as of January 1, 1996. |  |  | 1.8 |  |  | 3.6 |  |
| Incurred loss \& LAE. | 2.3 |  | 2.4 | 2.3 | 3.3 | 1.8 | 3.1 |
| Payments.. | 1.8 |  | 2.5 | 2.0 | 2.9 | 4.3 | 2.2 |
| Ending reserves. | \$10.4 |  | \$ 9.4 | \$7.7 | \$14.6 | \$14.1 | \$13.0 |

FGIC paid and incurred losses are included in the above table for the full year of 1997. CGIC paid and incurred losses are included in the above table for the full year of 1996. The Company also holds IBNR for these exposures of $\$ 19.2$ million net and $\$ 25.1$ million gross at December 31, 1997. The IBNR held at December 31, 1996 was $\$ 18.6$ million net and $\$ 24.5$ million gross.
7. TRANSACTIONS WITH AFFILIATES:

The Company provides investment management services for certain insurance subsidiaries of Folksam. Fees earned from these services for 1997, 1996 and 1995 were $\$ 864,000$, $\$ 476,000$ and $\$ 275,000$, respectively.

FRC assumed premiums earned through an affiliated entity of approximately $\$ 1,827,000, \$ 2,202,000$ and $\$ 3,542,000$ and losses and loss adjustment expenses of approximately $\$ 315,000$, $\$ 649,000$ and $\$ 1,623,000$ for the years ended December 31, 1997, 1996 and 1995, respectively. Funds held related to this business were approximately $\$ 4,000$ as of December 31, 1997 and $\$ 5,035,000$ as of December 31, 1996, respectively, and were reflected in funds held by ceding reinsurers.
8. COMMITMENTS AND CONTINGENCIES:

REINSURANCE:
Contingent liabilities exist with respect to reinsurance ceded, which would become an ultimate liability of FRC in the event that the assuming companies were unable to meet their obligations under reinsurance agreements in force. The Company evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar activities or economic characteristics of the reinsurers to minimize its exposure to significant losses from reinsurer insolvencies. At December 31, 1997, reinsurance recoverables with a carrying value of $\$ 41.7$ million were associated with a single reinsurer. The Company holds collateral from this reinsurer in the form of a letter of credit totaling $\$ 21.4$ million and funds withheld totaling $\$ 20.3$ million that can be drawn on for amounts that remain unpaid.

The amounts deducted from revenues and expenses for reinsurance ceded were as follows (in thousands):

|  | 1997 | 1996 | 1995 |
| :---: | :---: | :---: | :---: |
| Income and expenses: |  |  |  |
| Premiums written. | \$18, 663 | \$15,306 | \$12,549 |
| Premiums earned. | 19,316 | 15,514 | 12,696 |
| Acquisition costs | 2,465 | 1,771 | (43) |
| Losses and loss adjustment expenses incurred...... | 14,063 | 16,272 | 6,899 |

## LEASES:

The Holding Company leases office space under noncancelable leases expiring at various dates through July 2008. Rental expense, for the years ended December 31, 1997, 1996 and 1995 was approximately $\$ 1,725,000, \$ 1,858,000$ and $\$ 1,427,000$, respectively. The future annual minimum rental payments required under noncancelable leases for office space are as follows (in thousands):

| YEAR | AMOUNT |
| :--- | ---: |
| ---- | $-\cdots--$ |
|  |  |
| 1998 | $\$ 1,498$ |
| 1999 | 1,632 |
| 2000 | 1,595 |
| 2001 | 1,538 |
| 2002 | 1,540 |
| Thereafter | 9,761 |
|  | ------ |
|  | $\$ 17,564$ |
|  | ------- |

## 9. EMPLOYEE BENEFIT PLANS:

## holding company

The Holding Company is the sponsor of a defined-contribution employee savings plan ("savings plan") which covers participating employees. The plan allows participating employees to contribute up to $12 \%$ of their annual salary to the plan. The Holding Company matches and contributes an amount equal to the first $6 \%$ of annual salary contributed by the employee. Contributions are expensed when incurred. The annual amount contributed by the Holding Company to the plan was approximately \$375,000, \$263,000 and \$260,000 for the years 1997, 1996 and 1995, respectively.

Health care and life insurance benefits for active employees are provided by the Holding Company through insurance companies whose annual premiums charged to the Holding Company are based on historical experience of the underlying policies. These costs were not material in 1997, 1996 and 1995.

The Holding Company maintains a qualified, noncontributory, defined-benefit pension plan ("pension plan") covering all full-time employees who have fulfilled minimum age and service requirements. The pension plan provides retirement benefits at age 65, with an early retirement option. The Holding Company makes annual contributions to the pension plan equal to the minimum funding required in accordance with ERISA. The net periodic pension cost includes the following components (in thousands):

|  | 1997 | 1996 | 1995 |
| :---: | :---: | :---: | :---: |
| Service cost (benefits earned during the year) | \$471 | \$219 | \$192 |
| Interest cost on projected benefit obligation. | 475 | 234 | 246 |
| Actual return on assets. | (380) | (154) | (144) |
| Net amortization and deferred asset gain. | 22 | (2) | 24 |
| Net periodic pension cost | \$588 | \$297 | \$318 |
|  |  |  |  |

The aggregate funded status and aggregate net pension liability are as follows (in thousands):


The development of the projected benefit obligation as of December 31, 1997 and 1996 was based upon $7.25 \%$ and a $7.75 \%$ discount rate, respectively, and a $5.5 \%$ average rate of increase in employee compensation. The expected long-term rate of return on assets was $8 \%$ as of December 31, 1997 and 1996. Plan assets are invested primarily in bonds, stocks, private placement loans, urban mortgages, short-term securities and cash equivalents.

The Holding Company provides pension benefits for certain employees above amounts allowed under the tax qualified plan, through an unfunded non-qualified non-contributory plan. No contributions to the plan were made in 1997. Included in the Consolidated Balance Sheet was a pension liability of $\$ 200,000$ related to this plan as of December 31, 1997. The Company previously provided benefits through a funded non-qualified plan which has been terminated. The amount contributed by the Holding Company was approximately \$298,000 for the year ending December 31, 1997.

During 1997 the Board of Directors adopted a Long Term Incentive Plan ("Incentive Plan"). The Incentive Plan provides for the granting of performance shares to executive officers and other key employees of the Company. Such grants are determined by the Human Resources Committee (the "Committee") of the Company's Board of Directors based upon recommendations by the Company's Chief Executive Officer. Performance shares are conditional grants of a specified number of theoretical shares of Company stock. The grants are payable in cash at the end of three year performance periods, subject to the attainment of specified return on equity targets established by the Committee. Payments, based on the fully diluted book value per share of the Company's common stock, can range between $0 \%$ and $200 \%$ of performance shares granted based upon the level of performance achieved during a three year performance
period. Compensation expense related to this plan for 1997 was $\$ 950,000$.

## Continued

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CHRISTIANIA GENERAL INSURANCE CORPORATION OF NEW YORK
CGIC is also a sponsor of a defined contribution employee savings plan ("savings plan") which covers participating employees. CGIC's plan matches $100 \%$ of the employee's contribution up to a maximum matching contribution of $6 \%$ of the employee's salary. This plan was merged into the Holding Company plan as of January 1, 1997.

Through December 31, 1996, CGIC maintained a non-contributory defined benefit pension plan covering substantially all employees. This plan was merged into the Holding Company plan as of January 1, 1997. The benefits were based on years of service and the employee's final compensation. The cost of this plan was not material in 1996
10. INCOME TAXES:

Income taxes in the statements of operations give effect to permanent differences between financial and taxable income. The income tax expense for 1997, 1996 and 1995 as reflected in the statements of operations are summarized as follows (in thousands):

|  | 1997 | 1996 | 1995 |
| :---: | :---: | :---: | :---: |
| Current | \$ 8,356 | \$2,685 | \$ 3,442 |
| Deferred | 2,436 | 2,152 | $(1,173)$ |
| Income tax expense | \$10,792 | \$4,837 | \$ 2,269 |
|  |  |  |  |

Deferred income taxes reflect the tax impact of the temporary differences between the value of assets and liabilities for financial statement purposes and such values as measured by the tax laws and regulations. The principal items making up the net deferred income tax asset are as follows:

|  | Years ended 1997 | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: |
| Deferred tax assets: |  |  |
| Reserve for losses and loss adjustment expenses | \$37,140 | \$29,214 |
| Unearned premium reserve | 6,698 | 4,076 |
| Foreign currency translation | 851 | 524 |
| Pension | 1,339 | 1,129 |
| Other | 4,338 | 7,159 |
| Total deferred tax assets | 50,366 | 42,102 |
| Deferred tax liabilities: |  |  |
| Deferred acquisition costs | 9,504 | 5,780 |
| Net unrealized appreciation on investments | 11,207 | 2,825 |
| Other | 1,767 | 2,538 |
| Total deferred tax liabilities | 22,478 | 11,143 |
| Net deferred tax assets | \$27,888 | \$30,959 |
|  |  |  |

The Holding Company's effective income tax rate for the years ended December 31, 1997, 1996 and 1995 differs from the statutory rate on ordinary income as follows (in thousands):

|  | 1997 |  | 1996 |  | 1995 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of Pretax Income | Amount | Percent of <br> Pretax <br> Income | Amount | Percent of <br> Pretax <br> Income |
| Income taxes computed on pretax income | \$16,332 | 35.0 | \$ 7,475 | 34.0 | \$3,434 | 34.0 |
| Increase (decrease) in taxes resulting from: |  |  |  |  |  |  |
| Non-taxable purchase accounting | $(3,028)$ | (6.5) | $(2,553)$ | (11.6) | 163 | 1.6 |
| Prior period deferred tax benefits recognized currently |  |  |  |  | (367) | (3.6) |
| Accrual of ceded premium written |  |  |  |  | (442) | (4.4) |
| Effect of deferred tax rate change | (896) | (1.9) |  |  |  |  |
| Tax-exempt bond interest | $(1,138)$ | (2.4) | (556) | (2.5) | (203) | (2.0) |
| Dividend-received deduction | (123) | (0.3) | (55) | (.3) | (39) | (.4) |
| Other | (355) | (0.8) | 526 | 2.4 | (277) | (2.7) |
| Income tax expense | \$10,792 | 23.1 | \$ 4,837 | 22.0 | \$2,269 | 22.5 |
|  | ------ |  |  |  | ------ | -- |

Income taxes recoverable of approximately $\$ 1,159,000$ and $\$ 477,000$ as of December 31, 1997 and 1996 are reflected in other assets. Income tax payments made by the Holding Company totaled approximately $\$ 7,025,000$, \$1,300, 000 and \$2,855,000 for the years ended December 31, 1997, 1996 and 1995, respectively.
11. DIVIDENDS:

The Holding Company is subject to the Insurance Holding Company Act of the State of New York. The Holding Company's cash flow is dependent upon the ability of its subsidiaries to transfer funds in the form of loans, advances, or cash dividends. The insurance holding company laws require the filing of annual reports by FRC and FGIC and regulate transactions between the Holding Company and its reinsurance subsidiaries to ensure the maintenance of the reinsurance subsidiaries surplus in relation to liabilities and financial needs.

Under New York law, FRC and FGIC may pay dividends only from earned surplus determined on a statutory basis. Generally, the maximum amount of cash dividends that a company may pay out of its statutory earned surplus without prior regulatory approval in any twelve-month period is the lesser of net investment income, as defined, or $10 \%$ of statutory surplus to policyholders. Accordingly, as of December 31, 1997, FRC had the ability to pay dividends to the Holding Company of approximately $\$ 27,583,000$, during 1998, without prior regulatory approval, however, in connection with the acquisition of CGIC, the Company consented to the Insurance Department's standard 2 year dividend moratorium period during which FRC and CGIC may not pay dividends without prior Insurance Department approval. The moratorium period ends June 19, 1998. During 1997, 1996 and 1995 FRC paid dividends of $\$ 10,000,000, \$ 9,500,000$ and $\$ 6,750,000$, respectively, to the Holding Company. FRC has received approval from the Insurance Department for a $\$ 3,000,000$ dividend to be paid in the first quarter of 1998. CGIC paid dividends of $\$ 2,000,000$ to the Company in 1996.
12. STATUTORY FINANCIAL INFORMATION:

FRC and FGIC file financial statements in accordance with accounting practices prescribed or permitted by the Insurance Department of the State of New York. Statutory financial statements do not reflect deferred acquisition costs, furniture and equipment, deferred income taxes and certain other items recognized under generally accepted accounting principles. FRC's statutory net income for the years ended December 31, 1997, 1996 and 1995 was approximately $\$ 34,516,000$, \$19,372,000 and \$11,251,000, respectively, and the
statutory surplus as of December 31, 1997 and 1996 was approximately \$275,830,000 and \$223,178,000, respectively. FGIC's statutory net loss was approximately $\$ 6,306,000$ for the year ended December 31, 1997. FGIC's statutory surplus was approximately $\$ 7,316,000$ as of December 31, 1997.
13. CAPITAL STOCK:

There are 20,760,000 authorized shares of common stock with a par value of $\$ .01$ per share. On November 20, 1997, 3,127,814 additional shares of common stock were issued, at $\$ 13.33$ per share, to the existing shareholders, including the conversion of the Folksam Loan. A portion of the proceeds from these additional shares was used to repay principal on the $\$ 70$ million loan payable (see Note 14). At December 31, 1997, there are $10,047,814$ shares of common stock issued and outstanding, owned $15.5 \%$ by White Mountains, $35.7 \%$ by Folksam, $22.5 \%$ by Wiener, $18.7 \%$ by P\&V and 7.6\% by Samvirke.

On June 19, 1996, the holders of the 484,000 shares of Series A Convertible Preferred Stock exercised their conversion option and received 5 shares of common stock for each share of preferred stock Additionally, in accordance with the Shareholders' Agreement, executed in connection with the issuance of the Series B Preferred Stock (see below), cumulative preferred dividends of $\$ 3,176,000$ were paid upon conversion of the Series A Preferred Stock. At December 31, 1996, there were 6,920,000 shares of common stock issued and outstanding, owned 47.5\% by Folksam, 23.2\% by Wiener, 20.3\% by P\&V and 9\% by Samvirke.

There are 20,760,000 authorized shares of Series B Preferred Stock. On June 19, 1996, 6,920,000 shares of Series B Preferred Stock were issued to White Mountains for $\$ 11.47$ per share. The Series B Preferred Stock is ten-year voting stock with an annual dividend of $61 / 2 \%$ and carries warrants to purchase up to $6,920,000$ shares of common stock for $\$ 11.47$. The Series B Preferred Stock is redeemable in 10 years, and at the option of the Company, it may be redeemed in cash or common stock. The exercise price of the warrants is subject to adjustment under certain circumstances, to reflect changes in the December 31, 1995 combined loss reserves of the Company and CGIC. On exercise of the warrants, the Series B Preferred Shares would be converted to Series C Preferred Shares (non-voting) with the same characteristics as the Series B Preferred Shares other than voting rights. The proceeds of the issuance of the Series B Preferred Stock were primarily used to finance the acquisition of CGIC as further described in Note 3 to the Consolidated Financial Statements. Preferred dividends of $\$ 5,159,900$ and $\$ 2,523,000$ were paid to White Mountains during 1997 and 1996, respectively.
14. LOANS PAYABLE:

At December 31, 1996, the Holding Company had a $\$ 70,000,000$ note payable to a foreign bank which was guaranteed by the Founding Stockholders or their affiliates, with an annual guarantee fee of . $45 \%$. On November 21, 1997, the Holding Company made a principal payment of $\$ 14,447,000$. In connection with the repayment, certain Founding Stockholders were released from their proportionate share of the loan guarantee. The remaining loan balance is $\$ 55,553,000$ and is guaranteed by Folksam ( $\$ 51,100,000$ ) and Samvirke $(\$ 4,453,000)$. On June 14, 1996, the Holding Company refinanced the loan for a term of 10 years. The remaining loan carries an interest rate of LIBOR plus . 55\%. The one-year LIBOR rate was $5.969 \%$ as of December 31, 1997. Interest paid by the Holding Company was $\$ 4,473,000, \$ 4,977,000$ and $\$ 4,614,000$ for the years ended December 31, 1997, 1996 and 1995, respectively. Principal payments will be due as follows:

| 2001 | \$ 5, 000, 000 |
| :---: | :---: |
| 2002 | 5,000, 000 |
| 2003 | 5,000, 000 |
| 2004 | 5,000, 000 |
| 2005 | 35,553,000 |
|  | \$55,553, 000 |

During 1997, the $\$ 4$ million note payable to Folksam was converted to common stock for $\$ 13.33$ per share or 300,075 shares (see Note 13 ).

The carrying value of loans payable approximates market value.
15. MONY REINSURANCE CORPORATION:

During 1991, the Holding Company acquired 100\% of MONY Reinsurance Corporation (renamed Folksamerica National Reinsurance Company ("FNRC") after the acquisition) from The Mutual Life Insurance Company of New York ("MONY"). The Holding Company issued a contingent promissory note, guaranteed by Folksam, to MONY for $\$ 30,000,000$ of the purchase price. Payment of the contingent promissory note, including interest at $11 \%$ on the unamortized balance, is contingent principally upon the adequacy of FNRC's reserve for unpaid losses and loss adjustment expenses as of December 31, 1990. In the event unpaid losses and loss adjustment expense reserves develop adversely, the contingent promissory note will be reduced dollar for dollar for the first \$20,000,000 of adverse development and by $90 \%$ of the next $\$ 11,111,111$ of adverse development. As of December 31, 1992, the contingent promissory note was fully amortized.

The purchase agreement requires that independent actuarial valuations be performed as of December 31, 1992, 1995, 1998 and 2000 to determine the value of the contingent promissory note and the amount of related payments. An independent actuarial review was completed in September of 1993 and resulted in no adjustment to the recorded value of the contingent promissory note (i.e. "zero"). MONY and the Company mutually agreed to forego the actuarial valuation as of December 31, 1995, based on the results of the 1993 independent actuarial valuation.

## 16. SUBSEQUENT EVENTS:

On March 4, 1998 FRC sold $100 \%$ of FGIC for $\$ 4,060,000$ over its book value on that date. The sale of FGIC will not have a material impact on the Holding Company's future results of operations.

Pursuant to a Stock Purchase Agreement dated July 1, 1998, White Mountains and Fund American Enterprises, Inc., a wholly owned subsidiary of Fund American, acquired the remaining $50 \%$ of the Company that they did not previously own for approximately $\$ 169.1$ million. The transaction was completed on August 18, 1998 at which time the Company became a wholly owned subsidiary of Fund American.

Continued

The following unaudited pro forma financial information of Fund American Enterprises Holdings, Inc. and its subsidiaries ("Fund American") is being presented in connection with Fund American's purchase, on August 18, 1998, of all the outstanding common stock of Folksamerica Holding Company, Inc. and its subsidiaries ("Folksamerica") that it did not previously own (the "Transaction").

The accompanying unaudited pro forma condensed combined income statements of Fund American for the periods ended June 30, 1998 and December 31, 1997 present results for Fund American as if the Transaction and certain transactions and adjustments related to the Transaction (the "Related Events") had occurred as of January 1, 1998 and January 1, 1997, respectively. The accompanying unaudited pro forma condensed combined balance sheet of Fund American as of June 30, 1998 presents Fund American's financial position as if the Transaction and the Related Events had occurred as of June 30, 1998. The unaudited pro forma financial information does not purport to represent what Fund American's financial position or results of operations actually would have been had the Transaction and the Related Events in fact occurred as of the dates indicated, or to project Fund American's financial position or results of operations for any future date or period. The pro forma adjustments are based on available information and certain assumptions that Fund American currently believes are reasonable under the circumstances. The unaudited pro forma financial information should be read in conjunction with: (i) Fund American's Annual Report on Form 10-K for the year ended December 31, 1997; (ii) Fund American's Quarterly Report on Form 10-Q for the three and six month periods ended June 30, 1998; (iii) the separate historical financial statements of Folksamerica as of June 30, 1998 and for the three and six month periods ended June 30, 1998; and (iv) the separate historical financial statements of Folksamerica as of December 31, 1997 and 1996 and for each of the three years in the period ended December 31, 1997.

As a result of the Transaction, Fund American will restate its historic balance sheets to account for the portion of its investment in Folksamerica that was reported at fair value in accordance with Statement of Financial Accounting Standards No. 115 entitled "Accounting for Certain Investments in Debt and Equity Securities" to its original cost in accordance with the purchase accounting principles of Accounting Principles Board Opinion No. 18 entitled "The Equity Method of Accounting for Investments in Common Stock".

The pro forma adjustments and pro forma combined amounts are provided for informational purposes only. Fund American's financial statements will reflect the actual effects of the Transaction and the Related Events only from the date such events occur. The pro forma adjustments are applied to the historical financial statements to, among other things, account for the acquisition as a purchase. Under purchase accounting, the amount by which the fair value of the net identifiable assets of Folksamerica exceeds the total purchase price will be first used to reduce the carrying value of Folksamerica's non-current, non-monetary assets with any residual amount being allocated to deferred credit. Such allocations have not yet been formally completed and final allocations will differ. Although the final allocations will differ, the unaudited pro forma financial information reflects management's best estimate based on currently available information.

The pro forma financial information included herein excludes the recognition of a realized investment gain in connection with the pro forma sale of $\$ 92.1$ million of the common stock of White River Corporation ("White River"). The sale of White River, which occurred on July 10, 1998, was a principal source of funds used in the Transaction and was executed at a price not materially different from Fund American's June 30, 1998 carrying value, thus, the recognition of pro forma realized gains associated with the sale of these securities would not have a material impact on Fund American's book value or comprehensive income as of and for the pro forma periods presented herein.

The pro forma adjustments contained herein assume that the tax rate is $35 \%$, the maximum Federal statutory rate for corporations.

FUND AMERICAN ENTERPRISES HOLDINGS, INC.
UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET AS OF JUNE 30, 1998
(in millions of dollars)


## LIABILITIES

Short term debt
Long term debt
Unpaid losses and LAE
Unearned insurance premiums

| \$ 601.7 | \$ | 601.7 | \$ | - |  |  |  |  | \$ | 601.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 304.8 |  | 304.8 |  | 55.6 |  |  | 50.0 [C] |  |  | 410.4 |
| 77.6 |  | 77.6 |  | 729.4 |  |  |  |  |  | 807.0 |
| 80.2 |  | 80.2 |  | 86.4 |  |  |  |  |  | 166.6 |
| 392.5 |  | 379.1 |  | 34.2 |  | 0.5 [A] |  |  |  | 394.4 |
|  |  |  |  |  |  |  | (19.4) [D] |  |  |  |
| -- |  | -- |  | 32.9 |  | $\begin{gathered} 6.4[\mathrm{~B}] \\ (0.2)[\mathrm{A}] \end{gathered}$ |  |  | 39.1 |  |
| 1,456.8 |  | 1,443.4 |  | 938.5 |  | 6.7 |  | 30.6 |  | 2,419.2 |
| 44.0 |  | 44.0 |  | -- |  | -- |  | -- |  | 44.0 |
| 30.9 |  | 30.9 |  | 0.1 |  | (0.1) [B] |  |  |  | 30.9 |
| -- |  | -- |  | 79.4 |  | (79.4)[B] |  |  |  | -- |
| 354.4 |  | 354.4 |  | 80.2 |  | (80.2)[B] |  |  |  | 354.4 |
| 1,004.0 |  | 1,007.6 |  | 89.7 |  | (89.7)[B] |  |  |  | 1,007.6 |
| (871.0) |  | (871.0) |  | -- |  |  |  |  |  | (871.0) |
| -- |  | -- |  | (1.8) |  | 1.8 [B] |  |  |  | -- |
| 193.2 |  | 169.6 |  | 33.7 |  | (33.7)[B] |  |  |  | 169.6 |
| 711.5 |  | 691.5 |  | 281.3 |  | (281.3) |  | -- |  | 691.5 |
| \$ 2,212.3 | \$ | 2,178.9 | \$ | 1,219.8 |  | (274.6) | \$ | 30.6 |  | 3,154.7 |
|  |  |  |  |  |  |  |  |  |  |  |

FUND AMERICAN ENTERPRISES HOLDINGS, INC.
NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED
BALANCE SHEET
(in millions of dollars)
A. The following pro forma adjustments reflect the payment of $\$ 169.1$ million for all of the outstanding common stock Folksamerica that Fund American did not previously own and certain other adjustments associated with the determination of the amounts to be recorded as a result of the Transaction:

Folksamerica's shareholders' equity at 6/30/98 \$ 281.3
$\begin{array}{ll}\text { Adjustment to mark fixed maturity investments to market } & 1.3\end{array}$
Income tax provision at 35\% (.5)
Elimination of Folksamerica deferred credit existing upon acquisition 32.9
Elimination of Folksamerica goodwill existing upon acquisition (1.0)

Adjusted shareholders' equity at 6/30/98
314.0
(169.1)

Basis of previous investments in Folksamerica:
Investment in preferred stock at cost
Investment in common stock at equity value

Total deferred credit resulting from the Transaction
B. Adjustments to eliminate Folksamerica shareholders' equity and to reflect the change in deferred credit resulting from the Transaction.
C. The following pro forma adjustments reflect certain transactions that occurred subsequent to June 30, 1998 which served to fund the Transaction:

Third party sales of 718,818 shares of the common stock of White River Corporation which were classified as other investments
\$ 65.3
Third party sales of 295,432 shares of the common stock of White River Corporation which were classified as other assets
26.8
50.0
\$142.1
27.0
\$169.1
-------
D. Certain reclassifications to conform to the current presentation.

FUND AMERICAN ENTERPRISES HOLDINGS, INC.
UNAUDITED PRO FORMA CONDENSED COMBINED INCOME STATEMENT FOR THE SIX MONTHS ENDED JUNE 30, 1998
(in millions of dollars)

REVENUES
Net written premiums
Change in unearned insurance premiums

Earned insurance premiums
Earnings from unconsolidated ins affiliates Other ins operations revenues

Gross mortgage servicing revenue
Amortization and impairment of servicing
Gain on financial instruments
Net mortgage servicing revenue
Net gain on sales of mortgages
Gain on sale of mortgage servicing
Other mortgage servicing revenues
Net investment income
TOTAL REVENUES

EXPENSES
Ins losses and loss adj expenses
Compensation and benefits
Insurance and reinsurance acquisition expenses
Interest expense
General expenses
Amortization of intangible assets and liabilities

TOTAL EXPENSES
PRETAX OPERATING EARNINGS
Net realized investment gains
PRETAX EARNINGS
Income tax provision
NET INCOME
Other comprehensive income, after tax
COMPREHENSIVE NET INCOME

Basic earnings per share:
Net income
Comprehensive net income
Diluted earnings per share:
Net income
Comprehensive net income

| \$ | 54.6 | \$ | 54.6 | \$ | 88.7 |  |  |  | \$ | 143.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 63.0 |  | 63.0 |  | -- |  |  | 7.0 [E] |  | 70.0 |
|  | -- |  | -- |  | 44.7 |  |  | 4.6 [E] |  | 49.3 |
|  | 41.2 |  | 41.2 |  | 1.9 |  |  | 1.5 [F] |  | 44.6 |
|  | 45.0 |  | 45.0 |  | -- |  |  | (11.6) [E] |  | 33.4 |
|  | -- |  | -- |  | (3.7) |  | (0.6) [C] |  |  | (4.3) |
|  | 203.8 |  | 203.8 |  | 131.6 |  | (0.6) | 1.5 |  | 336.3 |
|  | 23.5 |  | 23.5 |  | 17.6 |  | (4.5) | (1.5) |  | 35.1 |
|  | 4.2 |  | 4.2 |  | 5.1 |  | -- | -- |  | 9.3 |
|  | 27.7 |  | 27.7 |  | 22.7 |  | (4.5) | (1.5) |  | 44.4 |
|  | 12.2 |  | 12.2 |  | 5.7 |  | (1.0) [D] | (0.5)[G] |  | 16.4 |
|  | 15.5 |  | 15.5 |  | 17.0 |  | (3.5) | (1.0) |  | 28.0 |
|  | 44.4 |  | 36.9 |  | 12.5 |  |  |  |  | 49.4 |
| \$ | 59.9 | \$ | 52.4 | \$ | 29.5 | \$ | (3.5) | \$ (1.0) | \$ | 77.4 |
| \$ | 2.63 | \$ | 2.63 |  |  |  |  |  | \$ | 4.75 |
|  | 10.16 |  | 8.89 |  |  |  |  |  |  | 13.13 |
| \$ | 2.33 | \$ | 2.33 |  |  |  |  |  | \$ | 4.24 |
|  | 9.10 |  | 7.96 |  |  |  |  |  |  | 11.76 |

UNAUDITED PRO FORMA CONDENSED COMBINED INCOME STATEMENT FOR THE TWELVE MONTHS ENDED DECEMBER 31, 1997
(in millions of dollars)

REVENUES

Net written premiums
Change in unearned insurance premiums
Earned insurance premiums
Earnings from unconsolidated ins affiliates Other ins operations revenues
Gross mortgage servicing revenue
Amortization and impairment of servicing
Gain on financial instruments
Net mortgage servicing revenue
Net gain on sales of mortgages
Loss on sale of mortgage servicing
Other mortgage servicing revenues
Net investment income
TOTAL REVENUES

EXPENSES
Ins losses and loss adj expenses
Insurance and re
General expenses
Amortization of intangible assets and liabilities

TOTAL EXPENSES
PRETAX OPERATING EARNINGS (LOSS)
Net realized investment gains
PRETAX EARNINGS
Income tax provision
AFTER TAX EARNINGS
Loss on early extinguishment of debt, after tax
NET INCOME
Other comprehensive income, after tax
COMPREHENSIVE NET INCOME

Basic earnings per share:
After tax earnings
Net income
Comprehensive net income
Diluted earnings per share:
After tax earnings
Net income
Comprehensive net income
Fund
American
Historical
Fund
American
Restated
-------

| \$ | $\begin{array}{r} 150.8 \\ (5.5) \end{array}$ | \$ | $\begin{array}{r} 150.8 \\ (5.5) \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | 145.3 |  | 145.3 |
|  | 21.3 |  | 21.3 |
|  | 7.8 |  | 7.8 |
|  | 95.0 |  | 95.0 |
|  | (64.2) |  | (64.2 |
|  | 11.3 |  | 11.3 |
|  | 42.1 |  | 42.1 |
|  | 21.5 |  | 21.5 |
|  | (8.0) |  | (8.0) |
|  | 19.1 |  | 19.1 |
|  | 65.1 |  | 65.1 |
| \$ | 314.2 | \$ | 314.2 |
|  |  |  |  |


| \$ | 97.1 | \$ | 97.1 |
| :---: | :---: | :---: | :---: |
|  | 101.8 |  | 101.8 |
|  | - |  | - |
|  | 49.7 |  | 49.7 |
|  | 87.6 |  | 87.6 |
|  | - |  | - |
|  | 336.2 |  | 336.2 |
|  | (22.0) |  | (22.0) |
|  | 96.7 |  | 96.7 |
|  | 74.7 |  | 74.7 |
|  | 29.4 |  | 29.4 |
|  | 45.3 |  | 45.3 |
|  | (6.0) |  | (6.0) |
|  | 39.3 |  | 39.3 |
|  | 56.3 |  | 40.5 |
| \$ | 95.6 | \$ | 79.8 |

\$ 6.89
5.98
12.15
\$ 6.22
$5.40 \quad 5.40$
$13.17 \quad 10.98$


Pro Forma Combined
\$ 383.2
(0.1)
383.1
15.2
7.8
95.0
(64.2)
11.3
42.1
21.5
(8.0)
19.1
110.3
\$ 591.1
---

263
. 8
67.3
(8.0)
7.8
104.1
37.9
4.0
68.0
----
Pro Forma Adjustments

| \$ | $\begin{array}{r} 232.4 \\ 5.4 \end{array}$ |  |  |  |  | \$ | $\begin{array}{r} 383.2 \\ (0.1) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 237.8 |  | - |  | - |  | 383.1 |
|  | - |  | (6.1) [A] |  |  |  | 15.2 |
|  |  |  |  |  |  |  | 7.8 |
|  | - |  |  |  |  |  | 95.0 |
|  | - |  |  |  |  |  | (64.2) |
|  | - |  |  |  |  |  | 11.3 |
|  | - |  | - |  | - |  | 42.1 |
|  | - |  |  |  |  |  | 21.5 |
|  | - |  |  |  |  |  | (8.0) |
|  | - |  |  |  |  |  | 19.1 |
|  | 46.7 |  | (1.5) [B] |  |  |  | 110.3 |
| \$ | 284.5 | \$ | (7.6) | \$ | - | \$ | 591.1 |

\$ 11.26
10.35
18.80
9.36
17.02

FUND AMERICAN ENTERPRISES HOLDINGS, INC.
NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED
INCOME STATEMENTS
(in millions of dollars)
A. Pro forma adjustment to eliminate Fund American's equity in earnings of Folksamerica and preferred stock dividends received during the periods.
B. Pro forma adjustment to reflect a reduction in net investment income earned on the portion of short-term investment balances deemed to have partially financed the Transaction ( $\$ 27.0$ million). The consolidated pro forma income information assumes that the annualized yield on short-term investments used to partially fund the Transaction was $5.50 \%$ and $5.60 \%$ for the periods ended June 30, 1998 and December 31, 1997, respectively.
C. Pro forma adjustment to reflect the amortization of the net change in goodwill and the related incremental deferred credit associated with the Transaction (\$6.2 million). Fund American's amortization period is expected to be five years.
D. Adjustment to reflect the income tax effects of $A$ and $B$ above.
E. Certain reclassifications to conform to the current presentation.
F. Pro forma adjustment to reflect additional interest expense associated with the monies borrowed under Fund American's existing debt arrangements (\$50.0 million) to partially fund the Transaction. The consolidated pro forma income information assumes that the annualized applicable interest rate on such indebtedness was $6.04 \%$ and $6.10 \%$ for the periods ended June 30, 1998 and December 31, 1997, respectively.
G. Adjustment to reflect the income tax effect of $F$ above.
H. No adjustments have been made to the December 31,1997 pro forma income statement to reflect Folksamerica's acquisition of Great Lakes American Reinsurance Company on July 22, 1997 because such adjustments are not considered meaningful.

